



Member Newsletter

Summer 2021

Procurement Services That Save You Time and Money



Director's Corner

AEPA sales hit \$610 million in 2020 ...

In 2018, the Association of Educational Purchasing Agencies (AEPA) established a five-year sales goal of \$619 million by 2023. According to AEPA President Tamra Hurst, “We are excited to report that AEPA sales hit \$610 million in 2020!” How did AEPA do it? “Adding three new states in the past four years has provided the horsepower to reach this goal” says Hurst. In addition, AEPA has executed on five key objectives:

- Enhance AEPA’s brand image and awareness.
- Develop AEPA member and vendor performance standards.
- Improve communication with AEPA vendor sales teams.
- Use data driven approach to determine new AEPA bid categories.
- Add five new member states to AEPA.

Unlike other national cooperatives, AEPA is comprised of lead agencies that advertise the bids in their respective states and awards the contracts based on state specific legal requirements. AEPA leverages the buying power and expertise of 29 purchasing cooperatives to ensure its contracts are safe, legal, and compliant.

As a founding member of AEPA, KCDA members have access to the best national contracts available for administrative software, athletics, carpeting, copiers, furniture, groundskeeping, lighting, musical instruments, playground, roofing, synthetic turf and track surfaces, scoreboards, and vehicles. Since KCDA is owned by Washington’s Public School Districts, every dollar spent using AEPA contracts through KCDA increases our purchasing power and helps us get lower pricing to our members. More importantly, the dollars spent stay in the Northwest instead of ending up in some other part of the country.

The next time you have a choice, remember AEPA ...Nationally Bid, Locally Awarded!

*Dave Mahalko
Executive Director*



KCDA Holidays



Independence Day - Monday, July 5

Labor Day - Monday, September 6



CUSTOMER SERVICE CORNER



Summer Delivery Order



Do you have your start up order for the 2021-2022 school year completed?

Please remember to check your cart out so KCDA can have your order ready to ship on your requested delivery date which is on a first come first served basis. Getting your orders to KCDA early allows our purchasing department to maintain sufficient inventory to cover the needs of every member.

The months of June and July are the best time to receive your start-up orders as the last two weeks of August and the first week of September are the most requested delivery dates. Taking your order early helps alleviate the possibility for delay.

Receiving Your Order

✓ Please check your order when you receive it, verify your carton count against your packing slip. If your packing slip is missing, please call KCDA Customer Service, and we can send you a new copy.

As you receive your order, please check for shortages, overages, or damage, please make notes of any issue on the freight carriers delivery receipt (i.e. Bill of Lading). Please contact KCDA directly so that we can fulfill your order.

KCDA accepts returns at no charge within 20 business days of receipt or by September 30th for Summer deliveries. Returns requested after these deadlines will be charged return freight and a 10% restocking fee. Expired products are not eligible for return. KCDA only considers returns that are supported by KCDA records and paperwork.

Summer Food Orders

Does your school district need food for your summer school program, camp, daycare, or lunchroom? KCDA can provide you with the snacks, water, and basic food staples needed to fulfill your food program requirements.



To locate food on the KCDA website, click on the “Shop” tab, navigate to “Lunchroom” and click on “Food Consumables”. In order for us to provide you with the freshest foods available, KCDA orders food products on a weekly basis from our vendor-partners.

Member’s food orders placed by 10am Tuesday will be shipped to the member on the following Friday. For food orders requested from July 1st to August 15th, please list the requested delivery date, contact name, phone number and email in the KCDA instructions as you create your cart. This will assist us in scheduling your delivery during this summer time period.

Temporary Warehouse Closure

The KCDA Warehouse will be temporarily closed for system upgrades and will not be delivering member orders July 6-9, 2021. This closure will not impact members ability to place orders through our Customer Service Department or on-line at kcda.org, during this time. Orders placed during the July 6-9 time period will ship Monday July 12th when the KCDA Warehouse resumes normal operations.

KCDA'S NEWEST PRODUCTS

Cotton Face Mask with Window Panel

Hearing impaired, reusable, white cotton, clear panel window, washable.

51169....Each..... \$8.93



Facial Tissues

2-ply, soft, bright white, 100 sheets per box. 30 boxes per case.

34888....30/Case..... \$16.67



Olansi KJ800FK15A Air Purifier

Rated to cover 1,033 square feet, the noise rating is 20~66dB, CADR=470CFM, 30 pounds.

97790....Each..... \$364.00



Olansi KJ800FK15B Air Purifier

Rated to cover 1,033 square feet, the noise rating is 20~66dB, CADR=470CFM, 30 pounds.

97791....Each..... \$364.00



Honeywell HEPA HPA 300 Air Purifier

Rated to cover 465 square feet, quiet, CADR=300CFM, 22 pounds.

NSHPA300 EA.....\$230.00



Purecare J900B Air Purifier

Rated to cover 900 square feet, the noise rating is 58 dB, CADR=400CFM, 50 pounds.

NSJ900B..... Each.\$370.00



Purecare KJ510 Air Purifier

Rated to cover 450 square feet, the noise rating is 58 dB, CADR=240CFM, 17 pounds.

NSKJ510 Each.\$250.00



Aerus Pure and Clean Air Purifier

Rated to cover 3,000 square feet, the noise rating is 60 dB, CADR=60CFM, 8 pounds.

NSACT00746 Each.\$632.00



Purell ES8 Touch Free Soap Dispenser

Touch free, wall mount, At-A-Glance sight, ADA compliant.

30692....Automated - Touchless Each \$2.62



Purell CS8 Touch Free Soap Dispenser

Touch free, wall mount, large sight window, ADA compliant.

30694....Automated - Touchless Each \$2.62



Purell Gentle and Free Foam Soap

Dye-free, fragrance free, hypoallergenic, moisturizers, skin conditioners, clean rinsing.

30693....1200 mL 2/Case \$47.57



Purell Mild Foam Healthy Soap

Soap, foam, dye-free, fragrance free, hypoallergenic, moisturizers, skin conditioners.

30695....1200 mL 2/Case \$47.57



Hand Sanitizing Foam Soap

pH balanced, fragrance and dye free. Soap dispenser refill size, no pump top included.

50363....Gallon Each...\$19.47



GoJo Luxury Foam Hair and Body Wash

Cucumber melon scent. 1250 ml refill. 4 per carton.

38048....4/Box..... \$66.33



Multi-Purpose Microfiber Cleaning Cloths

Approximately 16"x16".

31401....Yellow 12/Bag.....\$11.02

31409....Blue..... 12/Bag.....\$11.02



Impact Trigger Spray Nozzles

1.4 ml output, 3-finger grip, 2-pistons.

30353....8-1/4" Long Tube Each \$0.62

30354....10" Long Tube..... Each \$0.61



Impact Plastic Sprayer Bottles

Plastic, embossed graduations/ratios, food safe.

30351....22 Oz. Each\$0.51

30352....32 Oz. Each\$0.53



Canister Wipes Wall Brackets

For point of care, attach brackets to walls or equipment for convenient dispensing of cleaning and disinfectant wipes.

50505....Medium..... Each...\$31.26

50500....Large/X-Large Each...\$31.26



Ecolab Cleaning Caddy with Vacuum

Compact and easy to maneuver cleaning caddy with similar footprint to mop and bucket. On-board storage, control panel, spray wand, rechargeable battery.

30065....Each..... \$1,494.98



KCDA'S NEWEST PRODUCTS

Backpack Electrostatic Disinfect Sprayer

Sanitizing and disinfecting, cordless, battery, charger, nozzle, 2.25-gallon tank, and extension wand.

02892....Each..... \$1,610.00



Handheld Electrostatic Disinfect Sprayer

Sanitizing and disinfecting, cordless, battery, charger, nozzle, carry case, tank and cap.

02914....Each..... \$717.60



Citric Acid Surface Disinfectant

Kills 99.9% bacteria and viruses, no rinsing. 7"x11".

35143....1500 Wipes/Pail.....\$159.49



TB Surface Disinfectant Cleaner

Hydrogen peroxide technology disinfects in 60 seconds. Virucide, bactericide, fungicide and non-food contact sanitizer.

35142....5 Gallon Pail... \$170.29



Triforce Surface Disinfectant Cleaner

Fresh scent, ultra-concentrate.

35133....Gallon Each...\$58.95



Purell Professional Surface Disinfectant

Citrus scented, hard and soft surface cleaner, Kills cold and flu virus, Norovirus and MRSA. 6 Capped bottles, 1 trigger sprayer included.

38049....32 Oz..... 6/Case \$56.21



Ecolab Disinfectant Surface Wipes

Lemon fragrance kills norovirus in 10-minute contact time.

50333....185/Wipes \$13.57



Ecolab QC Neutral Disinfectant Surface Cleaner

Neutral, concentrate, kills covid 19.

30069....1.3 Liter..... 2/Case \$36.72



Ecolab Peroxide Disinfectant Surface Cleaner

All-purpose, concentrate, kills covid 19 in 3 minutes.

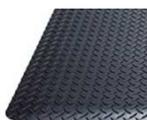
30067....1.3 Liter..... 2/Case \$53.70



Anti-Fatigue Floor Mat with Closed Cell

7/8" thick, anti-fatigue, closed cell sponge, vinyl surface.

30234....Black..... 3"x5' Each . \$338.90



Tough Rib Floor Mat

3/8" thick, polypropylene Fibers, standard edging, vinyl backing.

30241....Charcoal 4'x8' Each ..\$117.51



Anti-Fatigue Bubble Texture Floor Mats

1/2" thick, anti-fatigue, rubber construction, safety edges.

30232....Black..... 2'x3' Each ... \$49.39

30233....Black..... 3'x4' Each . \$100.48



Polypropylene Berber Floor Mats

3/8" thick, polypropylene Berber fibers, low profile edging, rubber backing.

30231....Sterling 4'x6' Each . \$185.63

30242....Blue..... 4'x6' Each . \$185.63

30243....Charcoal 4'x6' Each . \$185.63

30244....Charcoal 4'x10' Each . \$287.81



Olefin Tufted Floor Mats

3/8" thick, tufted olefin yarns, standard edging, vinyl backing.

30236....Charcoal 3'x5' Each ... \$49.39

30237....Blue..... 3'x5' Each ... \$49.39

30238....Brown 3'x5' Each ... \$49.39

30239....Charcoal 4'x6' Each ... \$74.93

30240....Blue..... 4'x6' Each ... \$74.93



Free Dispensing Napkin and Tampon Vending Machine

Dual vending machine, free dispensing, 15 sanitary napkins #4 Box, 22 tampons, storage, white metal/and stainless steel.

33946....Each..... \$186.67



LED Lantern Flashlight

80 lumens, uses 2 or 4 D-Cell batteries. 2 D-Cell batteries included. Color as available.

31371....Each..... \$7.45



Baden Rival Indoor Basketballs

Perfect for high school, junior high, and elite recreational men's, and women's basketball game play. Approved by NFHS (National Federation of State High School Associations). For indoor play.

64358....Size 7 – 29.5"\$29.69

64359....Size 6 – 28.5"\$29.69



Baden Indoor or Outdoor Rubber Basketballs

Women's/intermediate, rubber, indoor or outdoor play. Orange.

64303....7 (29.5") Each\$6.81

64312....6 (27.5") Each\$6.81



Washington prices listed include delivery. Delivered prices to the San Juan Islands and other States may be slightly higher. For all current pricing, please visit www.kcda.org. All KCDA prices are subject to change without notice.

KCDA'S NEWEST PRODUCTS

Baden Lexum Volleyball

Official size, white, composite, soft. NFHS approved.

64012....Each..... \$29.69



No-Zip Poly Storage Bags – New Package Size

2mil.

40908....10"x12" 2 Mil.....\$4.19



Zipper Top Seal Lock Poly Bags – New Package Size

Single track seal top, imported.

40895....6x6..... 2 Mil. 100/Pkg \$1.64
 40906....6x8..... 2 Mil. 100/Pkg \$1.82
 40904....6x9..... 2 Mil. 100/Pkg \$2.27
 40896....8x8..... 2 Mil. 100/Pkg \$3.05
 40894....10x10..... 2 Mil. 100/Pkg \$4.66
 40905....10x12..... 2 Mil. 100/Pkg \$4.82
 40899....3x5..... 4 Mil. 100/Pkg \$1.58
 40900....4x6..... 4 Mil. 100/Pkg \$1.96
 40907....6x6..... 4 Mil. 100/Pkg \$3.19
 40901....6x8..... 4 Mil. 100/Pkg \$3.60
 40898....8x8..... 4 Mil. 100/Pkg \$5.60
 40902....8x10..... 4 Mil. 100/Pkg \$6.05
 40897....10x10..... 4 Mil. 100/Pkg \$8.71
 40903....10x12..... 4 Mil. 100/Pkg \$9.23



Cold Drink Paper Cups – Poly Coated

Cups, cold, paper, 3 oz, interior/exterior poly coated, 500/Tube.

87819....3 Oz..... 500/Tube\$11.68



Pop-tarts Pastry

Pop-tarts, Smucker's real fruit Strawberry filling, whole grain, frosted top, ready to heat, toasted or microwave.

47629....Strawberry - 1/Pkg. 120/Case ... \$54.83
 47630....5 Assorted - 2/Pkg ... 72/Case ... \$59.19



Rice Krispie Treats

Marshmallow/cereal, 1.3 oz. package. 80/Case.

45129....80/Case..... \$52.05



pH 1-14 Test Strips, Single Pad

Test pH 1-14 strips, 1.0 pH steps, single pad, acid-base, 100 strips.

03411....100/Pkg..... \$14.49



Advanced Fossil Collection Set

Fossil collection demonstration set, advanced, time chart, key sheet. 30/Set.

02879....Each..... Call for pricing



Small Navigational Compass

Compass, magnetized, 40-50mm diameter, cord ring, white back.

42704....Each..... \$4.23



Meiji Monocular Microscope – MT10

LED, 4X, 10X, 40X compound, 10x/18mm eyepieces.

02131....Each..... Call for pricing



Swift Monocular Microscope – M3603C

LED, 10x/18mm eyepiece, 4X, 10X, 40X objectives, power supply, C-mount lens & 1.5mm included. Cordless.

02129....Each..... Call for pricing



Pacifica GT-400 Potter's Wheel

½ HP, 13" cast aluminum head, 3 position, reverse switching, water resistant foot pedal.

85981....Each..... \$1,133.33



Craft Rug Yarn – New Size

4-ounce acrylic, 240 yards, pre-wound cones.

82919....Gold..... \$5.70



Pom Pons

Great for accents, animals, collages, holiday crafts and other fun arts and crafts projects.

84191....1/2"..... 100/Pkg \$1.11
 84192....Assorted Sizes..... 100/Pkg \$1.79
 84193....1/2" Assorted Glitter.. 80/Pkg \$1.60



Art-Time Dough - New Colors

1 pound, reusable plastic container.

43914....Orange..... \$3.00
 43912....Red..... \$3.00
 43911....Yellow..... \$3.00



Elmer's School Glue Sticks

Purple application, dries clear, washable, non-toxic, acid free.

22702....21 Oz..... 12/Box..\$5.07



General Purpose Glue Sticks

Fast clear drying, odorless, non-toxic, washable, acid free.

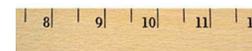
22665....28 Oz..... Ea\$0.19



Wood School Ruler

12", 1/2" graduated markings only.

25817....Each..... \$0.36



KCDA'S NEWEST PRODUCTS

Treezero Multipurpose Copy Paper

20#, 92 bright, multipurpose, copiers, laser and inkjet printers, fax machines 100% recycled content, chlorine free, jam free, acid free.

17812....8-1/2x11"..... 10 Reams/Case \$40.25



Neon Color File Folders

Letter size, 1/3 cut tabs, assorted neon colors.

11926....24/Pkg..... \$8.71



Large Recycled Chipboard Sheets

26"x38" sheets, Kraft color, .24" thick. 100% recycled content.

11003....80 Sheets/Bundle.....\$64.73



Pocket Calculator

8-digit, profit margin, % key, square root and +/-.
Battery and solar power.

75688....Each..... \$4.16



Document Camera

High definition, USB, Mac, PC and Chromebook compatible.

20292....Each..... \$131.67



Brother Printer Cartridge TN 310C - New Color

Compatible Brother Machines: HL-4150CDN, HL-4570CDW and HL 4570CDWT. MFC-9460CDN, MFC-9460CDN, MFC-9560CDW and MFC-9970CDW.



67394....Cyan..... EachCall for pricing

Dry Erase Board Lap Whiteboard

Lap size 8.5"x11", blank single side, framed, includes dry erase marker.

20394....12/Case..... \$1.49



Double Sided Dry Erase Learning Whiteboard

Lap size 7.4"x10.3", 2 sides, blank/writing practice lines, color frames as available, includes dry erase marker with eraser cap.

20393....Each..... \$35.64



Double Sided Dry Erase Lap Whiteboard

Lap size 9"x12", 2 sides, blank/writing practice lines, frameless, includes dry erase marker.

20395....Each..... \$1.35



Indoor Classroom U.S. Flag

Silk like material, 12"x18", 3/8" dowel, 30" black staff, gold spear.

22621....Each..... \$4.21



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KCDA'S NEW AND UPDATED CONTRACTS

For more than 80 years, KCDA has been a leader in providing centralized procurement services. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing. We are governed by the basic laws and regulations that apply to our members so you can be assured that our contracts are safe, legal, and compliant.

Contracts Awarded in March, April and May 2021

Arts & Crafts, Bid 21-150

Carpeting and Specialty Flooring, Bid 21-340

Commercial Fitness Equipment, Bid 21-356

Crayola Arts & Craft Supplies, Bid 21-151

General Supplies I, Bid 21-030

General Supplies II, Bid 21-032

Markers, Bid 21-038

Modular Athletic Field Protection, Bid 18-416

Musical Instruments, Bid 21-342

Plastic Can Liners, Bid 21-065

Playground Equipment & Matting, Bid 18-315

Plumbing Supplies, Bid 20-245

Portable & Modular Building Systems, Bid 19-255

Printing Papers - Colors and Specialty, Bid 21-018

Science Supplies and Equipment, Bid 21-293

Sport Field Drainage, Irrigation & Sprinkler, Bid 20-415

Writing instruments, Bid 21-039

FROM OUR MARKETING DEPARTMENT



Purchasing in a Post-Pandemic Economy

As the effects of the past year's global pandemic begin to recede and our economy restarts there are a number of significant challenges facing those with purchasing responsibilities for their organizations. Procuring copy paper is a good example. During the peak of last year's pandemic copy paper sales ground to almost a complete halt. Schools were working remotely, as were most businesses, and the demand for white copy paper dropped to a point where the nation's paper mills either shut down or significantly curtailed their production.

One year later schools are reopening and companies are back in business with a sudden and significant demand for copy paper. To coincide with this demand the pulp used to produce white copy paper is also being highly sought after by companies that produce cardboard boxes for the booming E-Commerce trade and for less obvious products like diapers. The result of our economies shut down and restart is rapidly escalating prices resulting from this high demand and low supply. KCDA has already seen three (3) price increases for white copy paper in 2021 and we will not be surprised to receive another price hike this fall.

KCDA is doing everything we can to ensure our members have the supplies they need for the coming school year and we ask your patience as we deal with purchasing challenges. For example, education industry staples such as "Crayola Crayons" are currently in very short supply due to cutbacks in Crayola's production over the last year. KCDA's Purchasing team is utilizing multiple vendor resources to secure member preferred products and to offer alternatives when those products are currently unavailable. We ask for your understanding as we all navigate through our nation's economic restart.

*Dane Hewitt
Director of Marketing*

KCDA Vendor Expo: Postponed Until 2022

With the effects of the pandemic creating uncertainty going into this fall, KCDA has made the decision to postpone holding our annual KCDA Vendor Expo until September of 2022. We regret having to postpone hosting our vendor partners and members for this annual event but feel this is the best course of action as our schools and vendors focus on reestablishing regular operations this fall.

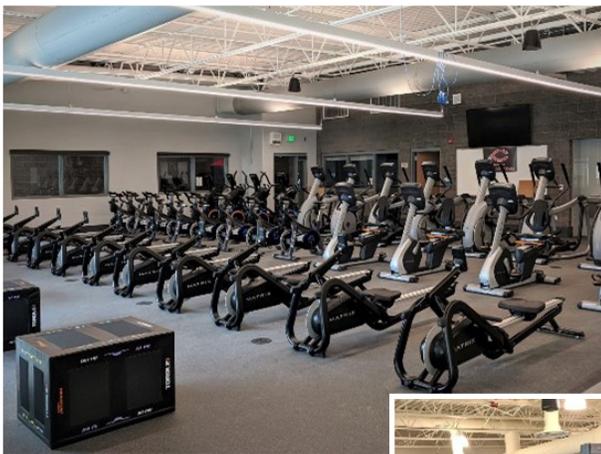


Please watch for our 2022 KCDA Vendor Expo information and announcement which we will post in the spring of 2022!



KCDA Social Media Highlights

This spring, we featured two awesome fitness area projects for Grandview and Cheney school districts. They were completed by awarded contract vendor Foundation Fitness and feature cardio bikes by Stages Cycling and rowers and ellipticals by Matrix Fitness. Follow us on social to see these and more exciting projects!



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Representing School Districts: Auburn, Enumclaw, Tahoma.

Customer Service

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Representing Counties: Chelan, Douglas, Ferry, Grant, Kittitas, Lincoln, N. King, Okanogan, Pend Oreille, S. Snohomish, Spokane, Stevens.
Representing School Districts: Bellevue, Edmonds, Everett, Federal Way, Highline, Issaquah, Kent, Lake Washington, Mukilteo, Northshore, Renton, Riverview, Seattle, Shoreline, Snoqualmie Valley.

Mike Rebitzke
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Representing Counties: Clallam, Clark, Clowitz, Grays Harbor, Jefferson, Klickitat, Lewis, Mason, Pacific, Skamania, Wahkiakum.
Representing States: Alaska, Idaho, Oregon.

Purchasing

Thomas Kim, Director of Purchasing
tkim@kcda.orgext. 143
Janitorial Services, LED Lighting, School & Instructional Supplies.

Contract & Procurement Specialists

Valerie Buckbee
vbuckbee@kcda.orgext. 134
Athletic Surfaces - Synthetic Turf, Track & Courts, Bottle Filling Stations, Custodial Supplies, Early Childhood Supplies & Furniture, Field Lighting, First Aid, Maintenance Machines, Modular Athletic Field Protection, Plastic Can Liners, Scoreboards and Marquis Signage, Sports Field Drainage.

Kathy Elliott
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Carpet & Specialty Flooring, Furniture - Artcobell, General, Hon & Virco, Lockers, Musical Instruments & Whiteboards.

Julie Harris
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ADA & IBC Compliant Ramps & Stairs, Calculators, Ceramics Supplies, Commercial Kitchen Equipment, Copiers & Multifunction Devices, Custom Printed Materials, Food Staples & Canned Goods, HVAC Maintenance, Library Supplies, Lunchroom Disposables Supplies & Equipment, Multipurpose Copy Paper - White Only, Plumbing Supplies
Printing Paper - Colors & Specialty

Janice Lee
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Athletic Apparel - Uniforms & Accessories, Athletic Equipment & Sports Supplies, Athletic Sports - Field Equipment, Calendars, Commercial Fitness Equipment, Crayola Art & Craft Supplies, Critical Communications Systems, Duplicating Supplies/Ink & Toner Cartridges, Facility Management Software, HVAC Air Filters, Interactive Classroom - Technology Phone Network Systems, Physical Education Equipment & Supplies, Science Equipment & Supplies, Technology Catalog.

Purchasing

Purchasing Group
purchasing@kcda.org
Auditorium Seating, Bleachers, Binders & Binder Indexes, General Supplies, HVAC Building Systems, Promotional Items, Roofing and Related Services, Security, Tapes & Adhesives, Writing Instruments.

Karri Wyman
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Art Brushes, Arts & Crafts, AV Equipment & Supplies, Bus Digital Video Security, Bus Stop Arm Camera, Career & Technical Education, Landscaping & Grounds Equipment, Mobile Learning, Modular-Portable Classrooms & Buildings, Patient Care Equipment, Playground Equipment & Matting.

Debbie Day, Senior Buyer
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Supports: Custodial, General Supplies
Responsibilities: Inventory Item Maintenance, Inventory Management Support, Purchasing for Strategic Departments and Training.

Rita Alford, Purchasing Specialist
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Orders & Supports: Art Supplies, Ceramics, Classroom Aids, Construction Paper, Crayola, Custom Stamps, Ink & Toner Cartridges, Name Plates, Non-Standard Printer Toners, Paper Supplies/Dated Materials/Reference Resources, Special Projects.

Information Services

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Dustin Lohse, Network Administrator
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Mario Mitchell, Web Developer
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Barry Fredericks, Manager
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Tony Apodaca, Assistant Manager
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