Director’s Corner

Looking ahead to 2022 …

Despite the COVID pandemic that caused major disruptions to our business, KCDA still added four new contract categories, awarded a roofing contract, installed a keyless entry, conducted an IT security assessment, improved website speed, revised our sick leave policy, and planted 25 new trees. Looking ahead to 2022, we expect to see rising prices and continued supply chain pressures. Limited product availability will force schools to order earlier and to seek alternative sources. Lower student enrollment will mean less education funding and reduced demand for consumables. Construction spending will slow as fewer school districts have passed bonds and levies. Given this uncertain business environment, KCDA will focus on improving inventory turnover, reducing costs, and lowering employee turnover.

On the warehouse side, our key initiatives will include implementing a new pricing tier for E. Washington, encouraging members to pre-order, and measuring inventory turns. Other initiatives will include adding new conveyor equipment, installing new security cameras, and expanding our social media presence.

On the contract side, we will evaluate new bid opportunities including parking lot repair, storage sheds, fixed permanent signage, and moveable wall systems. We will collaborate with our vendor partners to drive contract sales. We will work with Perkins Coie to ensure that our bid language and terms comply with recent statutory changes. We will foster relationships with the capital projects and architectural community to identify new bid categories. Finally, we will ensure that our members continue to have access to the best contracts available for modular buildings, furniture, roofing, flooring, playground equipment synthetic turf, field lighting, and office supplies.

For more than 80 years, KCDA has been a leader in providing centralized procurement services to our member school districts. KCDA helps districts focus their resources in the classrooms by creating volume purchasing and fulfilling bid law requirements. KCDA operates as an extension of your purchasing department, governed by the basic laws and regulations that apply to all school districts in Washington. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing to our member districts. More importantly, you can be assured that our contracts are safe, legal, and compliant.

Dave Mahalko
Executive Director

KCDA Winter Holidays

Christmas - December 24 & 27 - Closed
New Years - December 30 - Closed at 12:00pm, December 31 - Closed
Martin Luther King Jr Day - January 17 - Closed
President’s Day - February 21 - Closed
Looking for a product that is not on our website? Our purchasing team is ready to source your request from one of our hundreds of vendors.

The Special Request Form is located in the How to Order tab and it can be accessed after you login into our website.

Complete the form with your contact information.

Give us the details of the product you would like sourced from us.

<table>
<thead>
<tr>
<th>Customer Contact Info</th>
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</thead>
<tbody>
<tr>
<td>Full Name</td>
</tr>
<tr>
<td>Wendy Ettel</td>
</tr>
<tr>
<td>Email</td>
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<tr>
<td><a href="mailto:wendyettel@kcda.org">wendyettel@kcda.org</a></td>
</tr>
<tr>
<td>Phone</td>
</tr>
<tr>
<td>425-251-8115 ext. 146</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Customer Request Info</th>
<th>Manufacturer Name</th>
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<tbody>
<tr>
<td>KCDA SKU</td>
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</tbody>
</table>
Send us an image using the "+ upload image file or document" feature. Click the link and a dialog box will open.

This feature will allow you to drop and drag an image using your browser or a website. *Firefox users need to drop and drag the image to your desktop first then drop and drag onto the form. You can also browse your files to add a document or an image.

Finish the form with the dates needed and frequency use, click submit.

You will receive confirmation from KCDA and we will contact you with the details on your request.
### KCDAs Newest Products

#### Econosource Multi-Purpose Copy Paper
- **White, 20#, 92 Bright, 3 hole punched.**
  17788...500/Ream $4.64

#### Sharpie Retractable S-Gel Pens
- High-performance gel pen with no smear, no bleed technology. Bold colors for vivid writing, contoured rubber grip.
  - 25578...Blue..............Fine 0.5 pt.............4/pkg $6.47
  - 25576...Black..............Fine 0.5 pt.............4/pkg $6.47
  - 25577...Black, Blue, Red....Fine 0.5 pt.............4/pkg $6.47
  - 25573...Red................Med 0.7mm pt........2/pkg $3.31
  - 25574...Black..............Med 0.7mm pt........2/pkg $3.77
  - 25575...Blue................Med 0.7mm pt........2/pkg $3.32
  - 25572...Black, Blue, Red....Med 0.7mm pt........4/pkg $6.47

#### Powerhouse Electric Pencil Sharpener
- Break-resistant sharpening action, heavy duty, fly-away cutters, shavings bin, safe start electric motor blade locking. Compatible with color pencils.
  99572 Each $29.57

#### School Pro Electric Pencil Sharpener
  99573....Each $40.23

#### ProX Quiet Pro Electric Pencil
- Ultra-quiet with a break-resistant sharpening action. Smart stop prevents over-sharpening. Auto-adjust dial seamlessly accommodates nearly any pencil size. Compatible with colored pencils
  99574....Each $71.89

#### Foil Sheets
- Food wrap, aluminum cushion foil sheets, laminated, printed red pattern. 10.5"x13", 500 sheets/box.
  49536....2,000/CASE $123.46

#### Dry Wax Patty Papers
- Moisture resistant and easy release.
  - White. 5-1/2"x5-1/2".
  47367....1000/Box $4.59

#### Folded Paper Towel Dispenser
  35002...Ea $60.00

#### White Butcher Paper
- Heavy weight, 18"x1,100' roll.
  17511......................$39.83

#### Alkaline Batteries
- 9-volt alkaline batteries.
  29617....2/Pkg $5.85

#### Duracell AAAA Batteries
- The Duracell 1.5 Volt specialty alkaline battery is designed for use in household items like electronics, glucose and blood monitors, cameras, and more.
  29586....AAAA...........2/pkg $1.69

#### Duracell Coppertop Alkaline Batteries
- All-Purpose batteries are not only dependable, they're also long-lasting. For use in remote controls, flashlights, calculators, clocks, radios, wireless mice, keyboards and more.
  - 29584....AA.............12/Pkg $7.30
  - 29585....AAA...........12/Pkg $7.76
  - 29587....D...............4/Pkg $5.83
  - 29588....C...............8/Pkg $10.48

#### Spine Labels
- Paper spine labels, 5/8"x1-1/4", white, 50#, permanent pressure sensitive adhesive, copiers, laser and inkjet printer compatible.
  19933....10,200/Pkg $35.57

#### Mini Hot Glue Gun
- Electric, low temperature.
  82524....Each $5.39

#### Mini Multi-Temp Glue Sticks
- Round, multi-temperature melt, low, high and dual, 28"x4" long.
  82525....30/Pkg $5.12

#### Classic Art Markers
- Classic formula ink provides the brightest color, AP certified, non-toxic.
  - 25501....Bullet Tip.....8 Assorted/Set $1.68
  - 25503....Bullet Tip.....12 Assorted/Set $2.56

#### Prang Regular Crayons
- Regular size non-toxic soybean blend crayons.
  - 25504....16 Assorted BOXES $7.51
  - 25505....8 Assorted BOXES $4.17

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Washington prices listed include delivery. Delivered prices to the San Juan Islands and other states may be slightly higher. For all current pricing please visit www.kcda.org. All KCDA prices are subject to change without notice.
## Washable Watercolor Set
16 watercolor set, oval shaped pan, with brush.  
25502....Ea.................. $2.67

## Prang Classic Liquid Tempera Paint
This paint is ready-to-use, non-settling formula, smooth laydown bold, vibrant colors. AP certified, non-toxic.  
25518....Red.................. Quart.....$2.22  
25519....Turquoise Blue ....Quart.....$2.22  
25520....White................ Quart.....$2.22  
25517....Yellow.............. Quart.....$2.22

## Prang Washable Liquid Tempera Paint
This ready-to-use washable paints formula easily washes off skin and most clothing while providing bold and vibrant colors. The non-settling liquid formula lets you avoid shaking and stirring.  
25522....Orange..............Pint 12/Case......... $16.01  
25523....Green...............Gallon................ $6.85  
25521....Yellow..............Gallon................ $6.85  
25513....Black...............Quart.................. $2.22  
25507....Blue................Quart.................. $2.22  
25512....Brown...............Quart.................. $2.22  
25508....Green...............Quart.................. $2.22  
25511....Magenta............Quart.................. $2.22  
25506....Orange..............Quart.................. $2.22  
25514....Red..................Quart.................. $2.22  
25516....Turquoise Blue .....Quart.................. $2.22  
25515....Violet...............Quart.................. $2.22  
25509....White...............Quart.................. $2.22  
25510....Yellow..............Quart.................. $2.22

## Crepe Paper Streamers
Crepe paper streamers, canary yellow, 1-3/4"x500' roll.  
12023....Roll ................ $3.54

## Build-it Ground Construction Vehicles
STEM learning set, build ground construction vehicles assembly, snap together plastic pieces, digger, dump truck, bulldozer and driver. Ages 2-4.  
43532....1/Set............... $26.55

## Build-it Set Robot Factory
STEM learning set, robot assembly, large pieces, activity guide. 18 pieces. Ages 2-6.  
43531....1/Set............... $26.55

## Build-it Set Car-Plane-Boat
STEM learning set, car, plane, or boat mix and match parts building assembly, durable, 15 pieces, activity guide, ages 2-6.  
43529....1/Set............... $26.51

## Build-it Set Rocket-Train-Helicopter
STEM Learning Set – Rocket, train, helicopter, and match parts building assembly. Ages 2-5.  
43528....1/Set............... $26.55

## STEM Pendulum Physics Challenge
43557....1/Set............... $15.01

## STEM Catapult Physics Challenge
43556....1/Set............... $15.01

## STEM Wacky Wheels Paddlewheel Launcher
STEM learning set, wacky wheels paddlewheel launcher course challenges. Ages 5-9.  
43554....1/Set............... $15.01

## STEM Magnet Movers Activity Set
43525....1/Set............... $16.13

## STEM Code and Go Robot Mouse
STEM learning set, programmable code and go robot mouse, coding cards. Ages 4-9  
43552....1/Set............... $21.84

## STEM Gears Monkeys Building
STEM learning set, monkey gears building activity set, 100+ assorted snapping pieces. Ages 4-8.  
43524....1/Set............... $41.88

## STEM Motorcycle Gears
STEM learning set, Motorcycle gears building activity set, 30 assorted pieces. Ages 4-8.  
43549....1/369 $14.68

## STEM Space Explorers Gears Building Set
STEM Learning set, space explorers’ gears building activity set, astronauts, 77 assorted pieces. Ages 4-8.  
43548....1/Set............... $36.51

## STEM Wrecker Gears Activity Set
STEM learning set, wrecker gears activity set, plastic assorted gears, assorted accessories. Ages 4-8.  
43547....1/Set............... $13.88

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KCDAs New and Updated Contracts

KCDAs Newest Products

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KCDAs New and Updated Contracts

For more than 80 years, KCDAs has been a leader in providing centralized procurement services. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing. We are governed by the basic laws and regulations that apply to our members so you can be assured that our contracts are safe, legal, and compliant.

Contracts Awarded in September, October and November 2021

<table>
<thead>
<tr>
<th>Product Description</th>
<th>Bid Number</th>
<th>Service Description</th>
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<tbody>
<tr>
<td>Artco Bell Furniture, Bid 21-136</td>
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<td>Binder Indexes, Bid 22-009</td>
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<td>Maintenance Machines, Bid 20-261</td>
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<td>Wireless Bus Video Security Systems, Bid 18-215</td>
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New Contract Offerings from AEPA and KCDA

If you have recently logged on to the kcda.org website you probably have seen the AEPA logo prominently displayed on our Home Page.

AEPA is a national association of 29 state purchasing agencies that have banded together to consolidate and utilize their collective purchasing power. AEPA regularly solicits and awards national purchasing contracts focused on serving K-12 education. Each of AEPA’s respective states can then offer these contract and services to their members. KCDA is a founding member of AEPA and is pleased to extend three (3) new AEPA contracts to our membership throughout the Pacific Northwest and Alaska.

Deledao creates artificial intelligence monitoring products designed to keep children safe while learning online. Deledao is the only K-12 web filter and parental control that uses real-time AI to filter access and the results offered to children. For more information on Deledao please see KCDA Contract AEPA 021-G.

Kajeet is a wireless provider that offers secure, controlled wireless experiences for a variety of industries, including education, healthcare, business, and telecommunications. For more information on Kajeet please see KCDA Contract AEPA 021.5D.

Service Master offers KCDA members 65+ years of water, fire & mold restoration experience. When the unexpected happens, Service Master is there to restore damage from fires, floods and other natural disasters. For more information on Service Master please see KCDA Contract AEPA 021.5B.

Through our continued involvement with AEPA, KCDA is focused on offering our members an ever evolving range of contracts and services to meet the needs of our school district members throughout the Pacific Northwest and Alaska.

Dane Hewitt
Director of Marketing
KCDA Social Media Highlights

Daktronics, a 2020 KCDA Top 25 Vendor, is a world leader in dynamic audio-visual communication systems. They design and install interior and exterior LED scoreboards and dynamic audio-visual communication systems for KCDA members.

Check out this recent video display scoreboard install for Kent School District's French Field.

Follow us on social to see this and other projects for our members!
**STAFF DIRECTORY**

### Administrative

**David Mahalko, Executive Director**  
dmahalko@kcda.org ................................ ext. 161

**Yohan Lee, Chief Financial Officer**  
ylee@kcda.org ................................ ext. 110

**Risa Ragan, Director of Human Resources**  
rragan@kcda.org ................................ ext. 126

**Shalena Putnam, Accounting Specialist**  
sputnam@kcda.org ................................ ext. 112

**Tracie Keller, Accounting Supervisor**  
tkeller@kcda.org ................................ ext. 139

**Stephanie Carson, Accounts Payable**  
scarson@kcda.org ................................ ext. 115

**Van Nguyen, Accounts Receivable**  
tnguyen@kcda.org ................................ ext. 163

**Karen Robertson, General Accounting Assistant**  
krobertson@kcda.org ................. ext. 114

### Customer Service

**Dane Hewitt, Director of Marketing**  
dhewitt@kcda.org .................. ext. 117

**Customer Service**

**Pennie Britz, Lead**  
pbritz@kcda.org .................. ext. 120

**Etta Smith-Rice**  
esmith-rice@kcda.org ................. ext. 148

**Pauline Peterson**  
ppeterson@kcda.org ................. ext. 128

**Lima Lotoa**  
lotoa@kcda.org .................. ext. 118

**Wendy Ettel, Website Designer**  
wettel@kcda.org .................. ext. 146

**Randi Michie, Digital Marking Specialist**  
rmichie@kcda.org .................. ext. 152

**Field Representatives**

**Ryan Burge**  
rburse@kcda.org .................. ext. 151

**Representing Counties:** Adams, Asotin, Columbia, Franklin, Garfield, Island, Kitsap, S. King, Pierce, San Juan, Skagit, N. Snohomish, Thurston, Walla Walla, Whatcom, Whitman, Yakima.

### Customer Service

**Kevin Hedeen**  
khedeen@kcda.org .................. ext. 137

**Representing Counties:** Chelan, Douglas, Ferry, Grant, Kittitas, Lincoln, N. King, Okanogan, Pend Oreille, S. Snohomish, Spokane, Stevens.


**Mike Rebitzke**  
mrebitzke@kcda.org .................. ext. 162

**Representing Counties:** Clallam, Clark, Cowlitz, Grays Harbor, Jefferson, Klickitat, Lewis, Mason, Pacific, Skamania, Wahkiakum.

**Representing States:** Alaska, Idaho, Oregon.

### Purchasing

**Thomas Kim, Director of Purchasing**  
tkim@kcda.org .................. ext. 143

**LED Lighting Solutions, Portable Air Purifiers, School & Instructional Supplies, Security Solutions, Vehicles.**

**Contract & Procurement Specialists**

**Rita Alford**  
ralford@kcda.org .................. ext. 119

**Carpet & Specialty Flooring, Furniture - Artoon Bell/General/HON/Virco, Musical Instruments, Whiteboards & Display Cases,**

**Valerie Buckbee**  
vbuckbee@kcda.org .................. ext. 134

**Custodial Supplies - Plastic Can Liners, Digital Display Solutions, Disaster Recovery, Early Childhood Supplies and Furniture, Field Lighting, First Aid Supplies, Maintenance Machines, Modular Athletic Field Protection, Natural & Synthetic Turf Surfaces, Sport Field Drainage and Irrigation Sprinkler Systems.**

**Karri Wyman**  
kwyman@kcda.org .................. Ext. 133


**Debbie Day, Senior Buyer**  
dday@kcda.org .................. Ext. 130

**Supports: Custodial, General Supplies**

**Responsibilities:** Inventory Item Maintenance, Inventory Management Support, Purchasing for Strategic Departments and Training.

**Minsoon Bae, Purchasing Specialist**  
mbae@kcda.org .................. Ext. 129

**Classroom Aids, HVAC Air Filters, Construction Paper, Multipurpose Copy Paper - White only, Paper Supplies/Dated Materials/Reference Resources, Printing Paper- Colors & Specialty, Duplicating Supplies/Ink & Toner Cartridges.**

**Carmen Parker, Inventory & Purchasing Assistant**  
cparker@kcda.org .................. Ext. 149

**Orders and Supports Arts & Crafts**

### Information Services

**Computer Operator/Programmers**

**Bert Piedlow, IT Systems Administrator**  
bpiedlow@kcda.org .................. ext. 136

**Dustin Lohse, Network Administrator**  
dlohse@kcda.org .................. ext. 113

**Mario Mitchell, Web Developer**  
mmitchell@kcda.org .................. ext. 150

### Warehouse

**Barry Fredericks, Manager**  
bfredericks@kcda.org .................. ext. 154

**Tony Apodaca, Assistant Manager**  
tapodaca@kcda.org .................. ext. 121