



Member Newsletter

Summer 2023

Procurement Services That Save You Time and Money



Director's Corner

Ramping Up For "Back To School"

It's no secret the largest portion of KCDA's business is focused on education. As an entity, we are owned by Washington's public schools. While many of our members are from state or local government, schools and educational institutions are at the core of what we do. That also ties KCDA to the school calendar and brings significant seasonality into our operations. As teachers and administrators brace for the flood of students coming back to school, purchasing and facilities teams have been hard at work preparing for another busy school year. That brings significant challenges to KCDA to be ready to meet schools' needs in a timely manner. Let me share what goes on behind the scenes at KCDA to prepare for "Back to School" season.

First, let me underscore significant work goes on year round to ensure we have contracts in place and ready for members to use when needed. That starts with a top-notch procurement team working a bid schedule that advertises, reviews, analyzes, and makes recommendations on over 80 contract categories annually and an active Board of Directors that reviews and makes these contract awards. Over 15,000 SKUs in our warehouse are bid and awarded annually to keep costs competitive while direct ship contracts are either rebid or extended for another year to well-performing vendors. Projects across accounting, customer service, IT, and warehouse operations are timed not to overlap with our August/September busy period.

Preparations begin in earnest in early spring as field representatives work with school districts on school supply programs. Purchasing buyers also begin ordering our longest lead time items in spring. In fact, buyers and procurement specialists order and warehouse operations receive and inventory \$18M of products from March to August in preparation for our busiest shipping months. Customer service is heavily focused on entering, coordinating, and scheduling fall startup orders and scheduled delivery orders. Customer service phone calls and emails with members increase 50% in August and September compared with the rest of the year and orders entered increases 120%.

Of course, warehouse activity increases dramatically. Warehouse management and human resources begins seasonal hiring and training. August is our busiest shipping month of the year from our warehouse. Total lines picked last August was 419% of our July volume. In a typical August, we will ship 1.9M-2.8M lbs. of products to our valued members, over 300% of our July shipments. Finally, customer service and purchasing work hard to close out backorders and accounting sees their peak in invoicing and receivables.

As you get ready for another school year, please know the entire KCDA team is preparing and ramping up along with you to make this another successful "Back to School" season.

Bart Powelson
Executive Director

2023 Summer Holidays

Juneteenth - Monday, June 19th

Independence Day - Tuesday, July 4th

Labor Day - Monday, September 4th

CUSTOMER SERVICE CORNER



Summer Delivery Order



Please remember to submit or check out your cart so KCDA can have your order ready to ship on your requested delivery date, which is on a first come first served basis. Getting your orders to KCDA early allows our purchasing department to maintain sufficient inventory to cover the needs of every member.

The months of June and July are the best time to receive your back-to-school orders as the last two weeks of August and the first week of September are the most requested delivery dates. Taking your order early helps alleviate the possibility for delay.

Summer Food Orders

Does your school district need food for your summer school program, camp, daycare, or lunchroom? KCDA can provide you with the snacks, water, and basic food staples needed to fulfill your food program requirements.



To locate food on the KCDA website, click on the "Shop" tab, navigate to "Lunchroom" and click on "Food Consumables". In order for us to provide you with the freshest foods available, KCDA orders food products on a weekly basis from our vendor-partners.

Member's food orders placed by 10am Tuesday will be shipped to the member on the following Friday. For food orders requested from July 1st to August 15th, please list the requested delivery date, contact name, phone number and email in the KCDA instructions as you create your cart. This will assist us in scheduling your delivery during this summer time period.

Receiving Your Back-to-School Orders

Please check your orders when you receive them, verify your carton count against your packing slip. If your packing slip is missing, please call KCDA Customer Service, and we can send you a new copy.

When receiving your orders, please check for shortages, overages, or damage, please make notes of any issue on the freight carriers delivery receipt (i.e. Bill of Lading). Please contact KCDA directly so that we can fulfill your order.

KCDA accepts returns at no charge within 20 business days of receipt or by September 30th for Summer deliveries. Returns requested after these deadlines will be charged return freight and a 10% restocking fee. Expired products are not eligible for return. KCDA only considers returns that are supported by KCDA records and paperwork.



NEWEST PRODUCTS

Kensington Wireless Mouse for Life

This mouse offers comfortable, contoured shaping that feels great for either right-handed or left-handed users. Featuring a three-button/scroll wheel setup that has silent mouse clicking when you need to get work done and don't want to disturb anyone. A high-definition optical sensor provides reliable and responsive control when you're navigating. High-definition optical sensor (1000 dpi) offers highly responsive control. Plug-and-play installation with a nano USB receiver allows virtually immediate use. Low-battery indicator conveniently warns you when the power is low to prevent unexpected battery depletion. Mouse is compatible with Windows 8.1, 8, 7 and Mac OS X operating systems.

95653....Each..... \$32.00



Generic Copy Paper - 11"x17", White - 20#

Multi-purpose generic white copy paper, 20#, 92 bright.

17825....11"x17" Ream....\$9.30



Pentel 24/7 Highlighters

Featuring a chisel tip that will produce thick or thin lines making it perfect for highlighting, underlining, and color coding. The intensely colored liquid ink in these highlighters won't bleed through most paper. Designed with a snap tight cap helps your ink last longer.

20231....Assorted..... Chisel Tip.....5/Set..... \$3.60
 20237....Sky Blue Chisel Tip.....Dozen..... \$7.37
 20235....Green Chisel Tip.....Dozen..... \$7.37
 20233....Orange..... Chisel Tip.....Dozen..... \$7.37
 20236....Pink..... Chisel Tip.....Dozen..... \$7.37
 20238....Violet..... Chisel Tip.....Dozen..... \$7.37
 20234....Yellow Chisel Tip.....Dozen..... \$7.37
 20232....Yellow Chisel Tip.....2/Set..... \$1.39



Sharpie Clear View Highlighter

Unique see-through tip eliminates blind spots so you can see what you are highlighting allowing for straighter lines and more precise highlighting. Bright, translucent colors make your highlighted text easy to read. Specially formulated smear guard ink helps to resist smearing while highlighting over dry written notes, faxes, copies, or newsprint. Easy glide chisel tip makes both thin and wide lines, great for highlighting, underlining, or writing notes.

20227....Fluorescent Yellow / Chisel Tip.....3/Pkg.....\$3.13



Sharpie Chalk Markers

Your writing or drawings will stand out with these brilliant chalk wet erase markers. They mark brightly on chalk blackboards, lightboards, whiteboards, windows/glass, metal and more. Easy cleanup with a damp cloth.

21462....Assorted Colors / Medium Tip....5/Pkg... \$10.05



Pentel Markathon Pump Dry Erase Markers

These whiteboard markers feature a unique Inkjector pump mechanism that refreshes the ink feed at the push of a button. It uses rich vibrant ink that works perfectly with dry erase boards and glass surfaces. Chisel tips for both fine and broad lines.



98055....Assorted Colors / Chisel Tip4/Set.....\$7.46
 98056....Black.....Dozen..... \$14.53
 98058....Blue.....Dozen..... \$14.53

Pentel Markathon Pump Permanent Markers

These are high efficiency permanent markers that feature a unique injector pump system. Simply place the cap on the back of the marker and press to refresh ink flow for continuous writing. The firm chisel tip gives you the ability to write fine to broad lines.



28516....Black / Chisel Tip.....Dozen ... \$14.53
 28518....Green / Chisel TipDozen ... \$14.53
 28517....Red / Chisel Tip.....Dozen ... \$14.53

Sharpie Retractable Permanent Markers

Retractable, permanent marker with ultra fine tip. No cap to remove or lose. AP certified nontoxic formula.

28597....Assorted Colors / Ultra Fine Tip..8/Set..... \$9.58



Sanford Expo 2-in-1 Dry Erases Markers

Two chisel tip colors in one dry erase marker.

These dry erase premium-quality markers utilize a special low-odor ink formula, making it ideal for classrooms, small offices and homes. Easy to see from a distance the bright colors are quick-drying, minimizing smearing with consistent, skip-free marking. For optimal results, use on whiteboard or glass surfaces.

Erases cleanly and easily with a dry cloth or Expo eraser. Non-toxic.

98059....Assorted Colors / Chisel Tp4/Set.....\$5.47



Crayola Take Note Permanent Markers

These specially formulated permanent markers work on a variety of surfaces including coated paper, photos, clothes, metal, plastic, wood, or glass or just about anywhere. The water-based formula makes these permanent markers vibrant and odorless with no bleed-through. The Fine Tip Permanent Markers draw smooth fine lines on any of these surfaces.

Safe and nontoxic, ideal for ages 14 & up.

82298....Assorted Colors / Fine Tip..... 12/Set \$7.05



Crayola Colors of the World Markers

Skin-tone colored markers are a great addition to any classroom art tool collection, allowing children to make school projects more realistic and truer to their world, representing people of many regions and cultures. Specially formulated colors fall into three main shades: Almond, Golden and Rose, and all the darker or lighter shades in between. Washable, safe, and nontoxic.



82299 ...Assorted Colors / Broad Tip.240/Box / Classpack..... \$64.97

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NEWEST PRODUCTS

Crayola XL Poster Markers

These supersized markers are perfect for a variety of full-coverage art projects and crafts. Create super thick lines with these bold, extra-wide chisel tips. Your school projects, presentations, posters, signs, and decorations stand out with crisp, wide lines in classic colors. Set includes 4 XL poster markers in classic colors in black, blue green and red. Washes from skin and most washable clothing. Safe and nontoxic, Ideal for adults and kids, ages 6 and up.



82297....Chisel Tip Black, Blue, Green & Red .4/Set..... \$6.42

Pentel ICY Mechanical Pencils

Cool color-tinted designed barrels. Unique extra soft - ribbed - latex free grip for less writing fatigue. Durable metal clip holds up to repeated use. Pre-loaded with super Pentel Hi-polymer HB lead that never needs sharpening and is super strong and produces a clear dark line.

25726.....7mm Lead..... Green Barrel..... \$9.81

25727.....7mm Lead..... Pink Barrel..... \$9.81

25728.....7mm Lead..... Violet Barrel..... \$8.87



Crayola Colors of the World Pencils

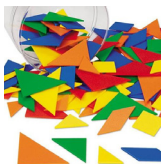
Skin-tone colored pencils are a great addition to any classroom art tool collection, allowing children to make school projects more realistic and truer to their world, representing people of many regions and cultures. Specially formulated colors fall into three main shades: Almond, Golden and Rose, and all the darker or lighter shades in between. Non-toxic



27028....24 Assorted Colors / Classpack.....240/Box..... \$38.91

Tangrams

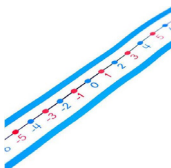
Explore designs, shapes, sizes, symmetry and more, when the pieces are arranged together, they suggest an amazing variety of forms, embodying many numerical and geometric concepts. The Tangram is a deceptively simple set of seven geometric shapes made up of five triangles (two small triangles, one medium triangle, and two large triangles), a square, and a parallelogram.



06503.....25/Sets..... \$34.76

Student Number Lines

Number lines are designed for numeral recognition, counting, numeral sequence and math operations. Color coded to make it easy for students to recognize odd and even numbers. Featuring a write-on/wipe-away surface for easy reuse.



11166....Numbered -20 to 20 30/Set \$6.37

Dry Erase Ruled Sentence Strips

The dry erase surface makes these handwriting sentence strips convenient and reusable, while offering, that allows teachers to use them again and again. Assorted colors. Single sided, 3"x24" ruled the 24" way: 1-1/2" ruled with red baseline and 3/4" dotted midline.



17062....3"x24" 30/Pkg..... \$10.13

Tagboard Ruled Sentence Strips

Sentence strips are a favorite aid for basic handwriting skills, word wall activities, tags and more! Use with markers, crayons and pens and pencils. The ruling includes a 1-1/2" solid blue line, a 3/4" dotted midline, and 1" descender space.



17063....3"x24" - 43#..... White 100/Pkg..... \$5.66

17064....3"x24" - 90#..... Bright..... 100/Pkg..... \$11.48

Bookshelf Subject Book Dividers

These durable, pre-printed subject bookshelf dividers offer attention-grabbing library shelf labeling in highly visible images and lettering. Printed on both sides so users can find what they need at a glance. No sharp edges or corners, keeping books and visitors safer. The 4"W tab keeps shelf markers from disappearing between the books. The base of each self-supporting, L-shaped bookshelf divider sits under shelved titles, allowing for easy repositioning as your book collection size changes. Measuring 10-1/2"H and made of sturdy 80 mil high-density polyethylene.

19403....American History Each\$16.11

19412....Arts and Crafts Each\$16.11

19402....Geography..... Each\$16.11

19406....Human Body Each\$16.11

19407....Math Each\$16.11

19413....Poetry Each\$16.11

19409....Rocks and Minerals Each\$16.11

19505....Science Fiction Each\$16.11

19404....Spanish Each\$16.11

19408....WWI & WWII Each\$16.11



Spongette Pottery Tool

This tool is made of soft cellulose sponge material and used for cleaning and decorating your pottery pieces. 7" handle, non-interchangeable.



85709..... Each \$4.52

Flower Clay Roller

Quickly and easily roll clay to the proper thickness with this flower clay roller. Made to fit your hand just right, the 5" roller is made from hardwood and sanded to a smooth finish.



85708..... Each \$3.61

Pottery Foot Maker Tool

The foot maker tool is a simple way of creating a foot on a slab piece. The tool consists of a knife with two blades to cut beveled stripes of clay and provide equal sized edges to construct a foot. Using this tool is a great way to insure that you have consistent sized feet that helps stabilize the slab in the creating stages also helping in the firing state by preventing your artwork from warping.



85707..... Each \$5.21

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NEWEST PRODUCTS

Artist Chamois

Soft and pliable, this natural chamois holds as much water as desired for refining surfaces and wet finishing, yet it will wring almost dry for polishing and buffing. This is a natural leather product the exact size may vary, approximately 5"x7".

85816.....Each \$3.03



Underglaze Applicators

These applicators allow the creation of fine or medium lines, dots and letters with underglazes. Create an unlimited array of designs utilizing line and dot patterns on ceramic piece. They may also be used with certain glazes. Bottle holds 2 ounces.

85702....16 Gauge Medium Line.....Each..... \$8.34

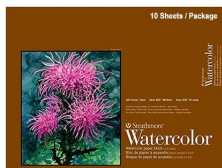
85710....18 Gauge Fine Line.....Each..... \$7.62



Watercolor Paper

Acid free, 140#, 22"x30", 100% cotton. This paper is harder sized than old world papers giving it excellent surface strength. Recommended for intermediate to advanced watercolorists. This watercolor paper provides greater water hold-out, improved color lifting and blending.

82850..... 10 Sheets..... \$30.02



Speedball Bienfang Watercolor Paper

An economical, heavy-weight, student grade watercolor paper that is excellent for use with watercolor and mixed-media. This 140lb acid-free, cold press watercolor paper is ideal for students, beginners and intermediate artists seeking to experiment or practice their watercolor painting techniques. Well suited for use with any water-based media.

82862....22"x33" 25 Sheets ... \$25.70

82863....18"x24" 100 Sheets ... \$63.09



Mod Podge Sealer Spray

Preserve your hard work with the Mod Podge clear acrylic sealer. Ensure all your arts and crafts stand up to the test of time with a layer of this innovative sealer. This crystal clear finish has a quick-drying formula that will not run, drip, or yellow. 12 Oz. aerosol spray can.

22531....Matte Finish..... Each \$9.56

22532....Gloss Finish..... Each \$9.55



Crayola Colors of the World Paint

Express your creativity with this paint set, children can choose from a range of nine blendable skin tone paints created to mirror authentic skin colors which are designed to inspire activities on diversity and self-awareness. Specially formulated colors fall into three main shades: Almond, Golden and Rose, and all the darker or lighter shades in between. Washable, safe and nontoxic. Recommend for ages 3+ years.

84435....8 Oz. Bottles.....9/Set.....\$17.75



Crayola Quick Dry Paint Sticks

Enjoy the fun of painting with less mess. Designed to work on a variety of surfaces, these convenient paint sticks provide full coverage and can be easily re-capped and stored for future use. No water, setup, or cleanup is required using these paint sticks, will dry in 60 second or less when used on poster board. Washable, safe and nontoxic, for ages 3+.

82738....Assorted Colors.....12/Set.....\$8.76



Winsor & Newton Gouache Color Set

This is an ideal starter set with a selection of popular colors in 14 ml tubes including: primary yellow, permanent yellow deep, spectrum red, primary red, ultramarine, primary blue, permanent green middle, yellow ochre, zinc white and Ivory Black.

27502....Assorted Colors.....10/Set.....\$69.73



Round Golden Nylon Paint Brushes

These brushes are ideal for educational purposes at an economical price. Featuring a seamless shiny silver ferrule for safety in a classroom setting. The perfect brush for covering large area canvases quickly and evenly. Great for acrylics and tempera. Round golden nylon bristles, long handle.

83592....Size 2Each..... \$1.28

83593....Size 4Each..... \$1.44

83594....Size 6Each..... \$1.78

83595....Size 8Each..... \$1.93

83596....Size 10Each..... \$2.19

83597....Size 12Each..... \$2.40



Hook and Loop Coin Round Fasteners

Use these sticky back hook and loop dots fasteners for organizing and connecting frequently used items. The simple peel and stick application will adhere to smooth surfaces and the round shape prevents the edges from lifting. Made of durable long lasting nylon construction, make it perfect for everyday indoor applications. White.

22277....5/8" Wide15/Pkg..... \$2.71



Hook and Loop Tape

Thousands of uses for craft and hobby projects. No need to sew fasteners on, just peel off the protective backing and press the tape into place. Adheres to just about anything with a smooth and clean surface: wood, metals, glass, plastic, tile and ceramic. Use for all sorts of fastening projects, from hanging and displaying craft items to making holiday decorations. Black.

22276....3/4"x18" Roll \$3.18



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NEWEST PRODUCTS

FloormarX Floor Marker Set

This innovative floor marking system was designed for creating quick-to-apply and easy to remove durable markings and symbols on sealed gymnasium and dance studio floors, and other non-porous floor surfaces. Great for making small symbols, letters, numbers, dashed lines etc. that will not be too large to clean up. Ink will not smear or come off on wet shoes or sweaty hands/bodies and clothes (ideal for younger students who may be sitting on marked spots etc.). The specialized Ink will stay down through most types of custodial cleanings but cleans off with FloormarX Foot Wipes (tested as safe for your floors and leave no slippery residue behind). Huge ink supply lasts as long as four rolls of average floor tape. Set includes (1) green marker, (1) blue marker, (1) canister cleaning foot wipes.



65749.....3/Set.....\$53.31

Sports Deluxe Flip-a-Score

Great for keeping track of the score during any game. Featuring a hard plastic frame and collapsible design, this tabletop scorer is both durable and easy to transport or store when not in use. The contrasting black and orange colors make it easy for players, fans, and coaches to easily see the score of the game. 2 team counts points and periods/games. Folds flat and includes carrying handle for added convenience. 24" long x 12" high.



62915.....Each.....\$64.73

Resistance Training Tubing

Sturdy tubing with foam covered plastic handles and web strapping for comfort and excellent grip. 48" long, color as available.

62402....Light.....Each \$7.78

62401....Medium.....Each \$9.12

62400....HeavyEach \$9.01



Scoop Ball Toss Play Set

Kids love playing classic scoop toss, fun for 12 players or 6 pair offs. This durable is great for teaching eye-hand coordination and a good lead-in to P.E. lacrosse games.

12 scoops (6 color pairs) and 6 balls per set.

Colors as available.

61202.....Set ... \$31.59



Mikasa Ball Cart

Holds up to 24 volleyballs in this hammock style ball cart, it features a steel frame and heavy duty wheels. Measuring 48"x22"x40" when open it collapses for easy storage. A matching carrying bag with shoulder strap is included that doubles as a 6 ball tube.

64331.....Each . \$199.43



Fun Gripper Mini Foam Football

This football is soft and vibrantly colored, it's great for all ages (3 and up). Their sting-free nylon construction with foam padding makes them easy to catch for any aspiring player. The open texture allows for extra "catchability". Approved for indoors or outdoor play, which makes it ideal for parks, beaches, camping, tailgating, rainy days, and more! P.E. teachers and coaches alike utilize The Fun Gripper Balls in teaching students and players throwing and catching fundamentals.



61847....Size 7".....Each.....\$17.59

Wilson GST Football WF10021

Combining the Wilson GST family of patterns with composite leather technology, patented ACL laces and sewn stripes, this ball is a great option for feel and control for practice, developing players, or inclement weather games and is approved across multiple leagues for on-field play. The ball features a Hybrid ball stripe, pressure lock bladder, GST composite leather cover and black patented accurate control lacing. National Federation of High Schools (NFHS) approved. Tan.



61800....7 - YouthEach.....\$44.61

61803....9 - OfficialEach.....\$44.61

Spalding Zi/O TF Basketball

Ready to splash through nets and trip up defenders. The Spalding Zi/O indoor-outdoor basketball has a solid bounce, both at the gym and in the driveway. The Zi/O Tournament composite cover is soft and slightly tacky, making the ball easy to palm. Designed for indoor and outdoor play.



60853....Size 7 (29.5") OfficialEach.....\$29.87

Wilson NCAA Legend Basketballs WZ20076

The Wilson signature soft-touch composite cover offers a quality feel that flows right off your fingers. This ball is built with deeper channels giving better grip points for tighter handles and with an interior cushion layer delivering a softer ball, that provides crisp passes and smooth shots. The premium core construction delivers consistent rebound and a soft feel every game. Built to dominate both indoor and outdoor basketball environments. the NCAA Legend basketball gives shooters better range from beyond the arc.



60842....Size 6 (28.5") Intermediate.....Each.....\$27.82

60844....Size 7 (29.5") OfficialEach.....\$27.82

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NEWEST PRODUCTS

Plastic Food Bags

Designed with chef and catering professionals in mind, this plastic food bag with gusset is perfect for the foodservice industry. FDA-approved for safe food service, storage, and handling, allowing you to safely store a variety of miscellaneous items ranging from bulky food components and raw materials to kitchen cleaning supplies. Crystal clear with a shiny gloss.



40909....18"x8"0.68 Mil1000/Case..... \$54.46
40909....15"x6"0.68 Mil1000/Case..... \$28.29

Food Service Reusable Wipers

These wipers are, ideal for cleaning, degreasing and sanitizing surfaces. Featuring medium duty construction that is strong enough to absorb messes while still being gentle on delicate surfaces. It is a low lint wiper, so nothing is left behind on clean surfaces. Suitable for use with a variety of sanitizers and cleaners, reuseable, machine washable.



49345...13"x21"150/Box \$44.17

Eye Wash Cups

Using an eye wash cup is an effective way of cleansing your eye for soothing relief from allergens, irritants, dust, dry eyes and more. Perfect for standalone first aid or as a refill for a kit. Plastic, non-sterile.



52181.....10/Box \$4.91

Moisturizing Hand and Body Lotion

Massage this non-greasy lotion onto hands and body to nourish and moisturize your dry skin. Formulated to absorb quickly, it leaves your skin feeling soft and hydrated. 16 oz. pump bottle.



50351.....Each..... \$5.56

Non-Vending Machine Tampons

These regular absorbency tampons feature a plastic applicator. Individually wrapped. Not for use in vending machines. FDA approved.



33911.....500/Case... \$92.80

Putty Knives

These putty knives are designed with a comfortable soft grip handle. Featuring a carbon steel blade for heavier spackle and compounds with a full tang blade to prevent breakage.



86695....1-1/2" Flexible Blade Each \$2.43

86696....2" Stiff Blade..... Each \$5.24

D-Scum Cleaner

Combination of special acids and surfactants offering a fast, safe, and simple method of removing hard water mineral deposits, soap scum, body oils scale and grime. Dilution: 1:10 – 1:15. 4 Gallons/Case.



38179....Gallon4/Case..... \$134.60

Philips HeartStart FRx AED Defibrillator

First responders will be happy to discover the lighted display and interactive user interface designed to provide easy-to-follow instructions, every step of the way. The Heartstart FRx AED from Philips is a state of the art defibrillator that comes with an 8-year manufacturer's warranty.



This model is both lightweight and rugged, designed to be durable without slowing you down. Includes carrying case, one set of SMART Pads II, a Lithium Battery pack that also comes with a 4-year warranty and a Heart Smart CPR/AED Rescue Kit (HSRK-10) and lifetime tracking and notification technology.

This unique model is the only one on the market with an optional infant/child key, which you can use with adult pads for pediatric patients see KCDA No. 52127. Replacement battery available see KCDA No. 52132.

52125.....Each..... \$1,492.40

Philips HeartStart Infant-Child AED Defibrillator Key

This unique Infant/Child Key is used only with the FRx defibrillator when treating an infant or child who is under 55 lbs or 8 years of age. Once the Infant/Child Key is inserted, the FRx automatically reduces the defibrillation energy and provides voice and visual instructions and CPR coaching specifically geared for treatment of infants/children.



Graphics on the key show proper pad placement for infants and children. Use Key with Defibrillator KCDA No. 52125.

52127.....Each ... \$87.61

Philips FRx Smart AED Defibrillator Pads II

You save valuable time in an emergency with pads that can be used on adults, children, and infants (for patients less than 8 years old or 55 pounds (25 kg), when used in combination with the infant/child key KCDA 52127). These pre-connected pads are packaged in a semi rigid pads case for added protection.



52126.....Each ...\$49.79

Philips HeartStart AED Defibrillator Battery

The long-life lithium battery typically lasts 4 years installed, keeping your Philips AED in a "ready to use" condition as well as running mission critical self-tests. Using the AED during an emergency rescue or training activity will place a greater drain on any HeartStart AED battery, lessening the install life. This AED battery has the capacity to deliver a minimum of 200 shocks or 4 hours of patient monitoring. Philips HeartStart defibrillator replacement batteries include a 4 year warranty and 5 year shelf life.



Use with the following Philips HeartStart AEDs:

Philips Heartstart Onsite Defibrillator M5066A (KCDA No. 52138)

Philips Heartstart FRx Defibrillator 861304 (KCDA No. 52125).

52132.....Each..... \$126.50

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FROM OUR MARKETING DEPARTMENT



KCDA Vendor Expo Returns

After a 4-year hiatus, we are very excited to announce the KCDA Vendor Expo is returning this fall! We invite you, our valued members, to join us once again on Thursday, September 21st from 10am – 2pm at our facility.

This annual event connects you with KCDA awarded contract vendors from a variety of categories in a trade-show setting--from furniture and facilities maintenance to modulars and playgrounds. Take advantage of this great opportunity to meet with vendors from new contract categories like Technology Buy Back and MRO (Maintenance, Repair, & Operations), or re-connect with vendors you've missed since our last expo in 2019.

This is a rare and unique event that facilitates connections with about 60 of KCDA's awarded contract vendors in one place. This fall, as you kick off the new school year and work on project planning for the 2023-2024 school year and beyond, bring your team and spend a few hours with us in Kent to learn how KCDA can save you time and money. There is no cost to attend.

Simply RSVP to enjoy refreshments, complimentary lunch, and other goodies. See you in September!

RSVP here: bit.ly/kcda-rsvp ✨

2023 Exhibiting Vendors

The following vendors will be exhibiting and available to discuss your upcoming projects or needs. More exhibitor registrations are on the way and a complete list of vendors will be made available to attendees.

Athletic Surfaces

Hellas Construction, Inc.

Auditorium Seating

Nor-Pac Seating Co., Inc.

Carpet & Specialty Flooring

Spectra Contract Flooring

Commercial Fitness Equipment

Fitness Lifestyles

Digital Resources

Mackin Educational Resources

Furniture

Coriander Designs

Creative Office

Evergreen Furnishings

HON Company

Jonti-Craft

Lakeshore Learning Materials, LLC

Furniture (Continued)

SBI

Virco

Wisconsin Bench

Workpointe

HVAC, Mechanical Products & Solutions

Carrier Corporation

Integrated Security Systems & Fire

Controls

Siemens Building Technologies

Interactive Technology

Advanced Classroom Technologies, Inc.

Lightspeed Technologies

Maintenance, Repair, & Operations (MRO)

Lawson Products

Patient Care Training Equipment

Laerdal Medical Corp.

Playgrounds, Surfacing, Site Amenities

Allplay Systems, LLC

Great Western Recreation

Landscape Structures

Northwest Playground Equipment, Inc.

Plumbing & Repair Parts

Part Works, Inc.

Portable & Modular Buildings

Modern Building Systems

Pacific Mobile Structures

Sport Court & Field Lighting

Musco Sports Lighting, LLC

Tech Buy Back, Telecommunications,

Mobile Connectivity

CNR, Inc.

Kajeet, Inc.

Total Technology

Randi Michie
Director of Marketing



KCDA Purchasing



@KCDA PurchasingCoop

VENDOR HIGHLIGHT

Tremco/WTI Roofing Contract AEPA 021-D

What You Need to Know About Rooftop Safety and Compliance

It's no coincidence that National Roofing Week (June 4-10) falls in the month also designated as National Safety Month. When it comes to keeping everyone who accesses your roofs safe, what is required? Prevention is the best approach to fall protection and meeting OSHA Fall Protection Standards is essential. Find out how OSHA regulations apply to facilities like yours in the white paper "OSHA Fall Protection Compliance" from Tremco Roofing & Building Maintenance.

Read it today to learn about steps you can take to protect your people and your bottom line. [Download White Paper](#)



NEW AND UPDATED CONTRACTS

For more than 80 years, KCDA has been a leader in providing centralized procurement services. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing. We are governed by the basic laws and regulations that apply to our members so you can be assured that our contracts are safe, legal, and compliant.

Contracts Awarded in March, April and May 2023

Contracted supplies can be purchased on our ecommerce website, and most will ship directly from our warehouse.

- Arts & Crafts, Bid 23-150
- Crayola Arts & Craft Supplies, Bid 23-151
- General Office Supplies, Bid 23-030
- Markers, Bid 23-038
- Musical Instruments, Bid 23-342
- Plastic Can Liners, Bid 23-065
- Printing Papers - Colors and Specialty, Bid 23-018
- Science Supplies and Equipment, Bid 23-293
- Writing instruments, Bid 23-039

Contracts available to our members for your specific needs can be found on our website at www.kcda.org, "Contracts & Bids" tab.

- Career & Tech Education, Bid AEPA 022.5B - *Current vendor:* Midwest Technology Products.
- Carpeting and Specialty Flooring, Bid 21-340 - *Current vendors:* Beresford Company, Inc., Divison 9 Contract Flooring, Great Floors, Spectra Contract Flooring, Western Hardwoods.
- Commercial Fitness Equipment, Bid 21-356 - *Current vendors:* Fitness Lifestyles, Life Fitness, ProMaxima, *School Health Co., Welland Trading, LLC.
- Disaster Recovery Services, Bid AEPA 021.5B - *Current vendors:* ServiceMaster Professional Services, Signal Restoration Services.
- HVAC and Mechanical Products and Solutions, Bid AEPA 021.75 - *Current vendors:* Carrier Corp., FlagHouse Inc.
- Mobile Cellular Connectivity, Bid AEPA 021.5D - *Current vendor:* Kajeet, Inc.
- Playground and Recreational Structures, Bid AEPA 023.5B - *Current vendor:* RomTec, Inc.
- Playground Equipment & Matting, Bid 23-315 - *Current vendors:* Allplay Systems, LLC, Buell Recreation, Cascade Recreation, Great Western Recreation, Landscape Structures, Northwest Playground Equipment, Inc.
- Plumbing Supplies, Bid 20-245 - *Current vendor:* The Part Works, Inc.
- Portable and Modular Building Systems, Bid 23-255 - *Current vendors:* Aries Building Systems, *ATCO Structures and Logistics, Modern Building Systems, Pacific Mobile Structures.
- Sport Field Drainage, Irrigation & Sprinkler, Bid 20-415 - *Current vendor:* Pacific Sports Turf, Inc.

*New Vendor

STAFF DIRECTORY

Administrative

Bart Powelson, Executive Director
bpowelson@kcda.org.....ext. 161

Yohan Lee, Chief Financial Officer
ylee@kcda.orgext. 110

Kristen Deskin SHRM-SCP, Director of Human Resources
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Karen Robertson, General Accounting Assistant
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Purchasing

Thomas Kim, Director of Purchasing
tkim@kcda.org.....ext. 143
Athletic Surfaces, Disaster Recovery, Field Lighting
HVAC/Mechanical Products & Solutions, LED Lighting
Solutions, Maintenance Machines, Portable Air
Purifiers, School/Instructional Supplies, Sports Field
Drainage/Sprinklers, Vehicles.

Contract & Procurement Specialists

Karl Durham
kdurham@kcda.org.....ext. 131
Auditorium Seating, Binder Indexes, Binders,
Bleachers, Custodial, Digital Display Solutions, First
Aid, General Supplies, HVAC Building Systems,
Integrated Security Systems/Fire Controls, Lockers,
Markers, Promotional Items, Roofing and Building
Envelope Services, Security Solutions, Tapes and
Adhesives, Writing Instruments.

Julie Harris
jharris@kcda.org.....ext. 116
Calculators, Ceramics Supplies, Commercial Kitchen
Equipment, Copiers/Multifunction Devices, Custom
Printed Materials - Envelopes/Letterhead, Food
Staples/Canned Goods, Health/Wellness, HVAC
Maintenance, Library Supplies, Lunchroom Supplies
and Equipment, Plumbing Supplies.

Janice Lee
janice.lee@kcda.org.....ext. 141
Athletic Equipment, Uniforms, Accessories, Calendars
Commercial Fitness Equipment, Crayola Art/Craft
Supplies, Critical Communications Systems, Facility
Management Software, Interactive Technology,
Mobile Cellular Connectivity, Musical Instruments,
Physical Education Equipment and Supplies, Science
Equipment and Supplies, Technology Catalog,
Telephone Communications Systems.

Purchasing

Tonya Webster
twebster@kcda.orgext. 129
Artco Bell Furniture, Carpet and Specialty Flooring
General Furniture, Virco Furniture, White Boards and
Display Cases.

Karri Wyman
kwyman@kcda.orgExt. 133
Art Brushes, Arts and Crafts, Audio Visual Equipment
and Supplies, Bus Stop Arm Camera, Career and
Technical Education, Digital Resources/Instructional
Materials, Landscaping and Grounds Equipment,
Patient Care Training Equipment, Playground
Equipment, Surfacing and Site Amenities, Portable
Classrooms/Modulars, Restroom - Playground and
Recreational Structures, Wireless Bus Video Security
Systems.

Carmen Parker
cparker@kcda.orgext. 149
Classroom Aids, HVAC Air Filters, Ink and Toner
Cartridges, Paper, Color Copy, Construction, Paper
Supplies, Dated Materials and Reference, Plastic Can
Liners, Printing Paper - Colors and Specialty, Multi-
Purpose Copy Paper - White.

Inventory & Procurement Support

Debbie Day, Lead
dday@kcda.orgext. 130
Supports: Custodial, General Supplies
Responsibilities: Inventory Item Maintenance,
Inventory Management Support, Purchasing for
Strategic Departments and Training.

Chao Boli, Assistant
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Managing Contracts: Early Childhood Supplies and
Furniture, Hon Furniture
Supports: Arts & Crafts, Classroom Aids, General
Supplies. Music.

Veronica Kester, Assistant
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Supports: Arts & Crafts, Ceramics, Classroom Aids
Crayola.

Customer Service

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Customer Service
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Field Representatives

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Representing Counties: Adams, Asotin, Benton,
Columbia, Franklin, Garfield, Island, Kitsap, S. King,
Pierce, San Juan, Skagit, N. Snohomish, Thurston,
Walla Walla, Whatcom, Whitman, Yakima.
Representing School Districts: Auburn, Enumclaw,
Finley, Kennewick, Kiona-Benton, Prosser, Richland,
Tahoma

Kevin Hedeem
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Representing Counties: Chelan, Douglas, Ferry,
Grant, Kittitas, Lincoln, N. King, Okanogan,
Pend Oreille, S. Snohomish, Spokane, Stevens.
Representing School Districts: Bellevue, Edmonds,
Everett, Federal Way, Highline, Issaquah, Kent, Lake
Washington, Mukilteo, Northshore, Renton, Riverview,
Seattle, Shoreline, Snoqualmie Valley.

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Representing Counties: Clallam, Clark, Clowlitz,
Grays Harbor, Jefferson, Klickitat, Lewis, Mason,
Pacific, Skamania, Wahkiakum.
Representing States: Alaska, Idaho, Oregon.

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Dustin Lohse, Network Administrator
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Warehouse

Barry Fredericks, Manager
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Tony Apodaca, Assistant Manager
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