



Member Newsletter

Summer 2025

Procurement Services That Save You Time and Money

Director's Corner



Leading with Agility through Uncertainty

As KCDA continues to ramp up for “Back to School” season, I can’t help reflecting on what a tumultuous year 2025 has been so far – and the unknowns we have yet to face. Collectively, KCDA and the member school districts and public agencies we serve have faced uncertainties with the state legislative budget and federal Department of Education funding. Together, we’ve struggled with what to make of the ever-changing tariff landscape while we work to anticipate the changing needs of our members and students.

Through it all, KCDA has focused on one of our guiding principles – that KCDA operates as an extension of your procurement department. This principle has never been more important as we face these uncertain times.

As budgets have tightened, KCDA has committed to strategically review pricing on our most popular items to ensure we are priced competitively to earn your business and respond to a changing competitive environment. The volatile tariff landscape also creates additional work for KCDA as we act as an extension of your organization. We review vendor cost increase justifications to make sure they are warranted. We review award decisions and re-award when tariff impacts change the lowest bidder. While many of the onerous tariff increases planned for April were delayed until July, we can’t predict how or when tariffs might impact our members. But in anticipation of tariffs increasing costs, we instructed our team to ramp up inventory early to bring in a supply of “pre-tariff” product to help keep your costs low. These actions place extra work on our procurement, accounting, and warehouse operations teams but it is the right thing to do for our members.

Acting as an extension of your procurement department also means anticipating your procurement needs. KCDA has recently added several new contract categories to meet your changing needs. Starting in Q2, we added several national vendors to a Cybersecurity & Training bid category to meet the growing threat we all face in keeping our information systems and sensitive data secure. We’ve also expanded our security offering by adding vape control and detection devices to our Integrated Security category. KCDA also added national vendors to our Security Solutions category to offer members wearable alert badges, crisis alert systems, access control systems, surveillance equipment, and protective barrier films to help keep your campuses and agencies safer. With several new bid categories in development, KCDA continues to anticipate your needs by developing contract categories, evaluating bidders, and awarding contracts so KCDA and our vendors are ready to move quickly when you need us.

2025 is proving to be a challenging year for KCDA and many of our members. I welcome your input on how KCDA can serve you better. Focusing on our mission and our guiding principle of acting as an extension of our members’ procurement teams ensures we take the right actions to best serve you during these uncertain times.

Bart Powelson
Executive Director

2025 Summer Holidays



Juneteenth - June 19th
Independence Day - July 4th
Labor Day - September 2nd

CUSTOMER SERVICE CORNER



We say good-bye to Pauline Peterson

For 16 years Pauline provided our members with her ability to provide excellent customer service with her customer forwards approach, while making valuable contributions to KCDA as a team member. Pauline will be greatly missed as she enjoys her future adventures during her retirement.

We say hello to Andy Gibbons

Andy joined KCDA to continue providing our members with the customer service they have come to depend on. She is excited to bring her extensive, well-rounded experience to help people achieve their continuing needs. We are looking forward to her contributions that make KCDA stand above the others.

Summer Delivery Orders



Please remember to submit or check out your cart so KCDA can have your order ready to ship on your requested delivery date, which is on a first come first served basis. Getting your orders to KCDA early allows our purchasing department to maintain sufficient inventory to cover the needs of every member.

The months of June and July are the best time to receive your back-to-school orders as the last two weeks of August and the first week of September are the most requested delivery dates. By you taking your order early helps to alleviate the possibility for delay.

Receiving Your Order

Please check your order when you receive it, verify your carton count against your packing slip. If your packing slip is missing, please call KCDA Customer Service, and we can send you a new copy.

As you receive your order, please check for shortages, overages, or damage, please make notes of any issue on the freight carriers delivery receipt (i.e., Bill of Lading). Please contact KCDA directly so that we can fulfill your order.

KCDA accepts returns at no charge within twenty business days of receipt or by September 30th for Summer deliveries. Returns requested after these deadlines will be charged return freight and a 10% restocking fee. Expired products are not eligible for return. KCDA only considers returns that are supported by KCDA records and paperwork.



Moving and Storage Supplies

KCDA supports moving, storing and organizing for the next school year and all year around. We carry an assorted sized cardboard boxes, file Banker boxes, and plastic tote containers, we have bubble wrap and kraft wrap, packing tape and shrink wrap to keep your supplies safe.

00054 - Box 12.5"x7.5"x23", 200# test
00037 - Box 20"x14"x14", 200# test
00056 - Box 16"x16"x16", 200# test
97144 - Bankers Box File Storage, 10"x12"x15"
97123 - TruRed Store and Slide File Tote
00164 - Poly Shrink Wrap, 80 Gauge, 15"x1500'
00008 - Poly Bubble Wrap, 12"x250'
00162 - Kraft Wrapping Paper 36"x650'
00166 - Clear Box Sealing Tape, 2"x110yd
20145 - Box Sealing Tape Dispenser



Additional sized boxes, tape and wrapping can be found on www.kcda.org.

KCDA NEWEST PRODUCTS

Ticonderoga Pre-Sharpened Pencils

#2HB lead with an exclusive graphite core formula gives you extra smooth performance. Crafted from reforested premium cedar wood for easy sharpening. Satin smooth finish enhances writing comfort; top quality latex-free eraser provides easy, clean corrections. PMA certified as non-toxic and has antimicrobial product protection.



24952..... #2 480/Box ...\$80.35

School Quality Pencils – Un-Sharp

These unsharpened, bonded lead pencils are a versatile tool that can be used in a variety of school-related tasks. From taking notes during lectures and group discussions to completing homework assignments and exams, these writing instruments are indispensable for students. Also useful for creative activities such as drawing and sketching. Whether it's writing essays, solving math problems, or creating artwork, quality pencils and pens are essential for students in all grade levels. Hexagon wood cased, yellow finish, brass tipped with eraser.



24463..... 72/Pkg \$8.73

Expo Dry Erase Markers Color Sets

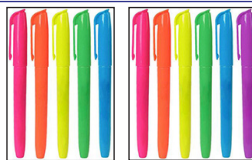
These dry-erase whiteboard premium-quality markers utilize a special low-odor ink formula, making it ideal for classrooms, small offices and homes. Easy to see from a distance the bright colors are quick-drying, minimizing smearing with consistent, skip-free marking. For optimal results, use on whiteboard or glass surfaces. Erases cleanly and easily with a dry cloth or Expo eraser. Non-toxic.



24520..... Ultra Fine Tip Assorted8/Set \$5.79

Pen Style Pocket Highlighter Markers

These versatile highlighters fit effortlessly in your pocket or clip to your shirt, so they're easy to take with you anywhere. Designed with a narrow barrel and thin chisel tip for precise coverage of smaller text, they are great for note taking, studying, highlighting key points, underlining text, artistic sketching, coloring books, doodling, and more.



20396..... Chisel Tip Assorted5/Set \$1.00
20398..... Chisel Tip Assorted6/Set \$2.00

Permanent Ink Markers

Permanent felt tip markers, known for their smudge and water resistance, are generally used for marking on various surfaces like paper, cardboard, plastic, metal, wood, and glass, and are suitable for tasks requiring durable, long-lasting markings. Quick drying.

20681..... Black Chisel Point.. Dozen \$3.98
20679..... Black Fine Point..... Dozen \$3.38
20680..... Blue Fine Point..... Dozen \$3.38



3M Post-it Easel Pads

Sheets are ideal for mounting on vertical surfaces such as walls, wallboard, paneling, wallpaper, fabric, concrete. Sheets remove easily without damage up to 48 hours. Bleed-through resistant paper. Sheets can be removed for posting or flipped over top of pad. Pads feature a sturdy backboard and handle.



16479..... 25"x30" 1" RuledWhite 2/Pkg \$59.99

Multi-Use Classroom Teaching Easel

This early childhood teaching easel features a write and wipe dry-erase magnetic surface (28" x 40") and includes a large tray ledge that will support big books and your markers. The easel provides top rings to hold chart pads and pocket charts. The reverse side holds a removable felt tack board (24"x32"). For storage the bottom rack includes 4 colorful tubs each measuring 15" long x 6" wide x 6" deep. The complete rack measures 30" wide x 28" deep x 57" high. Casters are included for mobility.



81675..... Each \$403.19

Sensory Activity Play Table

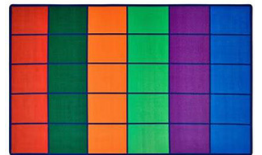
Designed as a great way for kids to have fun playing while developing their fine motor skills as they dig in the sand or splash in the water. The birch plywood top provides a smooth and sturdy surface for sensory activities, while the heavy polyethylene tub with drainage plug facilitates hassle-free cleanup after each use. This table measures 48" long x 24" wide x 24" high.



42995..... Each \$441.59

Colorful Rows Seating Rug

This rug is ideal for organized seating for up to 25 kids, this premium carpet is simple, beautiful colors, and large spaces allowing for physical distancing with ease. This simple seating rug is a great addition to playrooms, classrooms and kid rooms for seating, games, and classroom organization. The rug measures 8.4' x 13.4', each color space block measures 25.5"x19".



81480..... Each \$472.91

Geoboard Rubber Bands

Use these rubber bands on geoboards to explore basic concepts in plane geometry such as perimeter, area and the characteristics of triangles and other polygons. Accommodates approximately 30 geoboards.



04656..... 250/Bag \$4.98

*Western Washington prices listed include delivery.
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KCDA NEWEST PRODUCTS

GBC EZLoad Laminating Film - Gray Caps

This low temp GBC laminate film is designed to make laminating easier for busy educators by taking the guesswork out of film loading.

The end caps are color coded light gray and dark gray to show the correct way to load film, to help avoid accidental upside downloading. NAP II film is typically used for projects with heavy ink coverage or delicate items, the 3-mil thickness provides protection while retaining flexibility. This glossy film will keep your documents bright and bold, as it gives a shiny finish that helps emphasize colors.



29316..... 25"x250" Roll..... Gray Saddle\$67.50

Artists Tracing Paper - Standard Weight

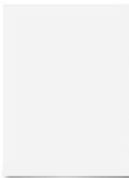
Translucent tracing paper can be used for a variety of purposes, including transferring images, creating overlays, and practicing artistic skills. It is commonly used in art, design, and drafting for its ability to allow for the tracing and layering of images and patterns. This is a standard weight, highly transparent with exceptional tooth paper.



17222..... 11"x14"..... Each\$8.02

Poster Board

This versatile poster board features a high grade, smooth surface, graphic arts quality coating that makes it splash resistant and prevents the color from fading under UV light. Perfect for use with markers and glues to make eye-catching signs, projects, crafts and more.



16359..... White 22"x28" 10/Pkg \$6.22

Flat Bottom White Crafting Paper Bags

Using paper bags in arts and crafts allows children to improve their fine motor skills and encourage creativity. The premade shape lends to endless ideas, and fun. The blank surface accepts a variety of decorations and accessories for unique projects. The flat-bottom construction sits upright on surfaces for easy display. Perfect for puppet making, animal crafts and more.



82684..... White 6"x11" 100/Pkg \$7.43

Art Tissue Paper – Bleeding

Use bleeding art tissue paper to create art and craft projects with a beautiful mosaic look. Available in a variety of stunning colors to inspire creativity. This tissue can withstand cutting, crinkling and folding without tearing. 12 Assorted Colors | 40 Sheets of each color.



88847..... 20"x30" ...480/Pkg \$61.53

Crafting Felt

Fine quality, bright colorfast fabric, this crafting felt is ideal for cutting, sewing and gluing.

83185..... Assorted Colors 9"x12" 12/Pkg \$6.42



Economical Watercolor Paint Palette Sets

These oval watercolor paint sets come in a plastic tray, palette lid and brush, perfect for blending, diluting or trying out new color combinations.



27483..... 8 Color Set..... \$1.22

27484..... 16 Color Set..... \$4.71

Student Watercolor Tube Paints

Student and beginner watercolor paints. Professional quality, superior value, maximum pigment concentration, high staining strength, and radiant, luminous washes.



82529..... Black Each \$7.38

82530..... Burnt Umber Each \$7.38

82536..... Dark Blue Each \$8.19

82535..... Dark Green..... Each \$7.38

82537..... Gray..... Each \$7.38

82539..... Light Blue Each \$6.51

82538..... Light Green..... Each \$8.19

82533..... Purple/Violet..... Each \$8.19

82534..... Orange Each \$6.51

82531..... Red Each \$8.40

82528..... White Each \$7.38

82532..... Yellow..... Each \$8.40

Crayola Ultra-Clean Washable Markers

The world's most washable nontoxic markers now come in an improved Ultra-Clean formula that washes easily from skin, most washable clothing, and most painted walls. With its slender tip, the fine line marker is a precise drawing tool. Perfect for coloring in small areas, these markers are also great for writing or drawing thin lines or dots. These markers lay down plenty of vibrant colors and won't smudge or bleed through paper. With the conical tip, the broad line marker is a versatile drawing tool. Perfect for coloring in large areas, these markers are also great for drawing thin lines or dots. Kids can even create a ribbon effect with lines that taper from thick to thin. Broad line markers lay down plenty of color and won't smudge or bleed through paper.



82540..... Assorted Colors Fine Tip 10/Set \$3.42

82541..... Assorted Colors Broad Tip 10/Set \$3.42

Craft Sewing Buttons

Use these craft buttons for stringing, patterning, puppets, masks or any collage that needs extra adornment.

27651..... 12 Oz. Each \$5.70



Sleigh Bells

Sleigh bells ring rich and full for an authentic sleigh bell sound. A positive ergonomic grip ensures dynamic control. 25 steel jingles, wood handle, black finish.

44749..... Each \$37.13



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KCDA NEWEST PRODUCTS

Standard Agogo Bells

Agogo bells are used primarily as a rhythmic percussion instrument, adding bright, distinctive tones to various musical genres. Standard, black, pair of steel bells connected by a flat u-shape. Beater not included.



44745..... Each \$21.51

Frog Rasp

For the best sound with wood frog rasps, rub the striker over the frog's back ridges from tail to nose. The result will make a convincing croaking-type sound. Medium, 5.5" long, includes striker.



44799..... Medium 5.5" Long Each\$20.70

Kids Percussion Lollipop Drums

Lollipop drums can be played as a hand drum or with the accompanying bouncy rubber mallet. These drums are colorful, have a nice sound and an easy-to-use attached handle. Rubber mallet included.



44743..... 6" Diameter Each\$12.36

44744..... 8" Diameter Each\$13.12

44742..... 10" Diameter Each\$15.45

Spikeball - Roundnet Game

Spikeball is a combination of volleyball and foursquare and can be very competitive and challenging. It is typically a four-player game with two teams of two players each (or 2 by 2). Spikeball is the brand name for the sport of roundnet.



Roundnet or specifically Spikeball is played with a yellow ball and a black and yellow roundnet that looks like a small trampoline. Each team is allowed 3 touches before they have to hit the ball down into the net. Then the next team gets to it around up to 3 times and so forth. If you mess up and don't hit it back into the net the other team gets the point. Spikeball is played to 21 points and your team has to win by 2 points. Indoor or Outdoor.

64374..... Weekender SetEach \$63.09

Mikasa Official Volleyball VQ2000

This official size and weight volleyball is designed with a micro-fiber cover for a soft feel and features accubalance technology for true flight. Constructed with a butyl bladder for maximum air retention while playing.



64077.....Royal Blue/Black/White... Each\$42.09

64078.....White..... Each\$42.09



Disposable Digital Thermometer Sheaths

Use these probe covers for digital temperature thermometers. Helps prevent cross-infection and recontamination, use once and discard. Latex-free.

51676..... 100/Box \$3.79



Philips AED Defibrillator Smart Pads

HeartStart OnSite replacement pads cartridge. Appropriate for adults and children 8+ years or weighing at least 55 pounds.

52133..... Each \$63.12



Hand Sanitizer Wipes

These fragrance-free wipes are ideal for use for those with respiratory conditions or sensitivities. Alcohol-free which is perfect for equipment and other hard, non-porous surfaces sensitive to alcohol also free of bleach, acid, phenol, acetone and ammonia.



50367..... 72/Wipes 1/Pkg\$7.28

Deli Hot-Cold Food Containers and Lids

Use these containers to serve hot or cold foods, ideal for single servings of pasta, side dishes, and soups, stews, ice creams or sorbet. Its versatile 12 oz. size makes it great for individual servings, while the classic round shape makes it easy to hold on the go. Made from double poly-coated paperboard for durability and moisture resistance will hold liquids and hearty foods without leaking. The paper lid features a tightly rolled rim that guarantees a secure fit. No PFAS Added.



40911..... 250/Case \$71.01

Shine-Up Lemon Furniture Polish

Rich blend of polishes provides a lustrous shine that protects against ordinary wear while leaving behind a fresh lemon scent. Remove fingerprints, smudges and other oil-based marks without leaving any residue or build-up. For cleaning and polishing light and dark finished wood furniture. Can be used on other furniture surfaces such as, ceramic and plastic tiles, chrome, stainless steel, porcelain, brass, vinyl, enamel, marble, stone, acrylics, and fiberglass. One-step, ready to use.



35201 Quart..... Each\$5.88

Doodlebug Scrubbing Pads

Brown Scrub Pad - Highly durable pad that consistently offers an excellent stripping effect (wet or dry) throughout its life. The flexibility of the pad also brings a range of benefits, including conformability to uneven surfaces, and ease of washing after use. Conformable stripping pad provides maximum contact to uneven surfaces.



White Cleaning Pad - Cleaning and light scrubbing of delicate surfaces such as glass, ceramic-tile walls, floors and swimming pools. It can be used dry, with water, or with detergent solutions, to keep surfaces gleaming. 3M Doodlebug or equal.



34830..... Brown Scrubbing Pad 10/Case \$22.14

34829..... White Cleaning Pad 10/Case \$22.14

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KCDA NEWEST PRODUCTS

Apache Saniguard Standard Tuff Floor Mats

Recommended for use in medium to high-traffic indoor entrances and walkways. Plush carpet with crisp and clean edge appearance. 15 oz. plush Dilour needlepunch carpet, does not peel and shed. Solution-dyed UV stabilized PET fiber is highly stain-resistant. Slip-resistant vinyl backing. Treated with antimicrobial protection.

30777..... 3'x5' Charcoal..... Each \$44.54
30778..... 3'x5' Blue Each \$44.54



Apache Mills Soft Foot Commercial Matting

Comfortable anti-fatigue floor matting provides relief for aching feet and lower back. The closed-cell vinyl foam is recommended for dry to moist environments. The embossed slip-resistant surface and beveled edges provide comfort and safety. Material can be trimmed and custom fit to work in any area. Recommend for use in industrial, lab, and service counters. Vinyl construction. Shipping and packing work areas.

30769..... 2'x3' Black Each \$17.48



Apache Mills Standard Tuff Olefin Indoor Mat

Recommend for medium traffic indoor entrances. This floor mat is made with Olefin cut-pile yarn that dries quickly. Stain and fade resistant and includes a slip resistant vinyl backing.

30771..... 4'x6' Smoke Each \$60.74



Apache Mills WorkStep Commercial Mat

Lightweight rubber drainage mat for easy handling and cleaning. Comfortable anti-fatigue design with molded beveled edges. General purpose black. Gritted surface for enhanced traction. Flow holes allow drainage away from work area. Recommended for use in kitchen areas, oily and greasy industrial workstations.

30781..... 3'x5', 1/2" Thick..... Black/Grit..... Each \$70.19



Apache Mills Indoor-Outdoor Entry Mat

The Absorba select, classic commercial floor mat features crush resistant, extra heavyweight polypropylene needlepoint carpet, that resists fading and dries quickly.

30776..... 3'x5' - Pepper Each \$63.42



Apache Mills BubbleFlex Commercial Matting

Place these floor mats where standing is required, they are recommended for industrial work cells, registers, service, and checkout counters. The sturdy rubber bubble construction stimulates blood flow and energizes workers' legs and backs. The air pockets also provide comfort and exceptional durability. Recommended for dry settings, oil and grease resistant, beveled edges for extra safety.

30767..... 2'x3' Black Each \$37.52

30768..... 3'x4' Black Each \$55.01



NEW AND UPDATED CONTRACTS

For more than 80 years, KCDA has been a leader in providing centralized procurement services. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing. We are governed by the basic laws and regulations that apply to our members so you can be assured that our contracts are safe, legal, and compliant.

Contracts Awarded in March, April and May 2025

Contracted supplies can be purchased on our ecommerce website, and most will ship directly from our warehouse.

- Arts & Crafts, Bid 25-150
- Crayola Arts & Craft Supplies, Bid 25-151
- First Aid Supplies, Bid 25-110
- General Office Supplies, Bid 25-030
- Markers, Bid 25-038
- Musical Instruments, Bid 25-342
- Plastic Can Liners, Bid 25-065
- Printing Papers - Colors and Specialty, Bid 25-018
- Science Supplies and Equipment, Bid 25-293
- Writing instruments, Bid 25-039

Contracts available to members for specific needs can be found on our website at www.kcda.org, "Contracts & Bids" tab.

- Athletic Supplies and Equipment, Bid 023-G
- Career and Technical Education, Bid 022.5B
- Carpet & Specialty Flooring, Bid 25-340
- Commercial Fitness Equipment, Bid 25-356
- Cyber Security & Training, Bid AEPA 025-F
- Furniture, Bid AEPA 022-A
- HVAC and Mechanical Products and Solutions, Bid AEPA 021.75
- Industrial Arts and Career/Tech Supplies, Bid AEPA 022.5B
- Mobile Cellular Connectivity, Bid AEPA 025.5D
- Natural and Synthetic Surfaces, Bid 024-A
- Playground and Recreational Structures, Bid AEPA 023.5B
- Playground Equipment & Matting, Bid 22-315
- Plumbing Supplies, Bid 24-245
- Portable and Modular Building Systems, Bid 23-255
- Roofing and Related Services, Bid 025-D
- Sport Field Drainage, Irrigation & Sprinkler, Bid 24-415



Bid Contracts to Help with your Purchasing Needs

This May, KCDA had the opportunity to host a procurement session at WASBO's annual conference (WASBO stands for Washington Association for School Business Officials). The presentation, called "Getting the Most from Your Purchasing Cooperative", highlighted some important procurement topics and resources for managing public works projects.

This session also provided an opportunity to show how purchasing cooperatives like KCDA can act as an extension of your school districts' procurement departments and staff functions, allowing you more time to find the right vendor for your project. Purchasing cooperatives take the heavy lifting of the formal competitive bid process--from developing specifications for and advertising a solicitation (to comply with state procurement laws), to reviewing, evaluating, and awarding contracts, to name a few ways. This can take several weeks for one project solicitation alone.

This work is the focus of KCDA's procurement team, and through their efforts, we're proud to offer our members 80 contract categories with 150 awarded direct ship vendor contracts (and over 6,000 school, office and facility supplies available for purchase on our website!).

KCDA's contracts offer services that span across all areas of your school district campus. In case you are not familiar with our contract categories, join me on a quick tour:

Most often used are our facility-related contracts such as roofing, modular buildings, flooring and carpeting, HVAC, and furniture. Our security, integrated systems and critical communications, are also highly used, and we also offer contracts for lighting and auditorium seating.

Playground, field, and athletic surfacing contracts are also very popular, with several great vendors that offer top playground products, recreational structures such as restroom buildings, shelters and pavilions, concession buildings, and other site and park amenities.

Our field and court lighting, digital signage, irrigation, drainage, and field surfacing (natural and synthetic) vendors help keep your sports and athletic programs running smoothly. For indoor athletics, we offer commercial fitness equipment, bleachers (indoor and outdoor) and locker contracts for your facilities.

For the maintenance and fleet departments, we have contracts to help with your warehouse and transportation needs, from maintenance machines, plumbing parts, repair and operations services to wireless bus security and video systems, mobile Wi-Fi connectivity, and a wide range of vehicles, including small to full-size SUVs, shuttles, cargo and passenger vans. Newer to this category are our electric vehicle charging station contracts.

For the classroom and office, we have contracts for classroom interactive technology, audio-visual and sound amplification equipment, multifunction copiers and printers, and access to a great catalog for computers, laptops, tablets, servers, and other technology hardware. When your devices have run their lifecycle, we also have a technology buyback vendor that will pay YOU to take them away.

Bid Contracts to Help with your Purchasing Needs, *continued*

Heading to the kitchen and cafeteria, our commercial kitchen equipment vendors offer a range of solutions, from large cooking equipment like ovens, stoves, fryers, refrigerators and freezers, to small cookware, food storage, kitchen tools, and tabletop essentials. In addition to equipment, you can utilize our vendors' industry expertise in crafting the best food program for your district's needs.

Some of our other and newer contract categories support various school departments as well. Career and technology education contracts offer curriculum and equipment for automotive, STEAM, and various trade programs. Our digital resources & instructional materials solutions support various departments, from science lab equipment, musical instruments, and library resources, digital media, and books to health and wellness (including virtual speech, occupational, and mental health therapy).

Our newest contract is one we're excited to offer as it impacts everyone, every day: Cybersecurity and Training. Our awarded vendors in this category offer a comprehensive suite of industry-recognized cybersecurity solutions, tools, and training resources including risk assessment, monitoring, reporting, and strategic consultation.

Today, you got the written tour of our contracts, but you can also participate in an in-person tour as well! Each year, KCDA welcomes about 50 of its awarded contract vendors to exhibit at our Vendor Expo. Our expo is a FREE one-day event where we welcome our school district members in Purchasing, Capital Projects, Facility and Maintenance roles. It is a great opportunity to have conversations to address multiple needs in a focused setting. Do you have an upcoming flooring or carpeting project? Meet with our flooring vendors and while you're at it, check out our furniture vendors if you need a furniture upgrade as well. Visit with our roofing vendor and then check out our HVAC vendors if you're tackling a checklist of concerns or issues, to name a few examples.

This year, KCDA's Vendor Expo will be held Thursday, September 18th. We welcome you to join us for a few hours as you kick off your planning for your 2025 – 2026 projects. For more information, or if you're interested in more details to RSVP, please contact me at rmichie@kcda.org. We hope to see you there!

Thanks, as always, for being a KCDA member, and have a wonderful summer!

Randi Michie
Director of Marketing



FROM OUR PURCHASING DEPARTMENT



Meet Steve Osborn

I wanted to first take this opportunity to introduce myself. I'm Steve Osborn, KCDA's new Director of Procurement. I joined the team back in February and have been learning so much from what is already an incredible team.

Prior to KCDA, I spent 20 years working for evo, an outdoor retailer based out of Seattle. During my time in retail I wore a number of hats, from managing a customer service team, to overseeing all purchasing and inventory planning, to long-term strategic planning. Throughout all of this, my favorite thing has always been building/managing people and creating an environment where every individual feels they are constantly growing and valued. I couldn't ask for a better group of humans here at KCDA.

One of the biggest observations I've had since joining the team is KCDA's unwavering focus on always doing what is best for our members. This has been evident in every interaction I've had thus far, both internally and externally. As an extension of our members, the KCDA team works tirelessly to build out and manage contract and product categories that best serve Washington, Alaska, Oregon and Idaho school districts and other public entities we support.

As far as procurement goes, we are always evolving our offering. As the needs of our members change, so does our approach to contract categories and products we stock in our warehouse. We always want to hear from you if there is something you need that we don't offer, so please reach out! We are here to do everything possible to best serve YOU.

I look forward to meeting you and hearing from members and vendors alike.

Steve Osborn
Director of Procurement

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Karri Wyman, Contract & Procurement Lead
kwyman@kcda.org.....Ext. 133
Art Brushes, Arts and Crafts, Audio Visual & Laminating Equipment & Supplies, Bus Stop Arm Camera, Career and Technical Education, Digital Bus Security, Digital Resources/Instructional Materials, Disaster Recovery, Natural and Synthetic Surfaces, Patient Care Training Equipment, Playground Equipment, Surfacing and Site Amenities, Portable Classrooms/Modulars, Restroom, Playground and Recreational Structures, Wireless Bus Video Security Systems.

Karl Durham, Contract & Procurement Specialist
kdurham@kcda.org ext. 131
Auditorium Seating, Binders & Binder Indexes, Bleachers, Custodial, Digital Display Solutions, General Supplies, HVAC Building Systems (New Systems), HVAC & Mechanical Products, Integrated Security Systems and Fire Controls, Lockers, Maintenance Machines, Markers, Promotional Items, Roofing and Building Envelope Services, Security Solutions, Sport Field Drainage & Irrigation Sprinkler Systems, Tapes and Adhesives, Writing Instruments.

Contract & Procurement Team

Julie Harris, Contract & Procurement Specialist
jharris@kcda.orgext. 116
Calculators, Ceramics Supplies, Commercial Kitchen Equipment, Copiers and Multifunction Devices, Custom Printed Materials - Envelopes and Letterhead, Food Staples and Canned Goods, Health and Wellness, HVAC Maintenance (Existing Systems), Library Supplies, Lunchroom Supplies and Equipment, Mobile Cellular Connectivity, Plumbing Supplies, Vehicles.

Janice Lee, Contract & Procurement Specialist
janice.lee@kcda.org ext. 141
Athletic Equipment, Uniforms, Accessories, Calendars - Academic/Annual, Commercial Fitness Equipment, Crayola Art and Craft Supplies, Critical Communications Systems, Computerized Maintenance Management Systems (CMMS), Cybersecurity & Training, Interactive Technology, LED Lighting, Musical Instruments and Equipment, Physical Education Equipment and Supplies, Science Equipment and Supplies, Technology Catalog, Technology Buyback, Telephone Communications Systems.

Chao Boli, Procurement Specialist
cboli@kcda.orgext. 119
Early Childhood Supplies and Furniture, Electric Vehicle Charging Stations, First Aid Supports: Arts and Crafts, Classroom Aids, General Supplies, Music

Carmen Parker, Procurement Specialist
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Classroom Aids, HVAC Air Filters, Ink and Toner Cartridges, Paper, Color Copy, Construction, Paper, Multi-Purpose Copy - White, Paper, Printing - Colors and Specialty, Paper Supplies - Dated Materials and Reference, Plastic Can Liners.

Debbie Day, Inventory Lead
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Supports: Custodial, General Supplies
Responsibilities: Inventory Item Maintenance, Inventory Management Support, Purchasing for Strategic Departments and Training.

Veronica Kester, Assistant
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Supports: Arts & Crafts, Ceramics, Classroom Aids Crayola.

Marian Taylor, Inventory Coordinator
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Information Service Team

Computer Operator/Programmers
Bert Piedlow, IT Systems Administrator
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Dustin Lohse, Network Administrator
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Customer Service Team

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Customer Service
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Field Representative Team

Ryan Burge
rburge@kcda.org ext. 151
Representing Counties: Island, Kitsap, S. King, Pierce San Juan, Skagit, N. Snohomish, Thurston, Whatcom
Representing School Districts: Auburn, Enumclaw, Lake Stevens.

Carrera Halwachs
chalwachs@kcda.org ext. 152
Representing Counties: N. King, S. Snohomish
Representing School Districts: Bellevue, Edmonds, Everett, Federal Way, Highline, Issaquah, Kent, Lake Washington, Mercer Island, Mukilteo, Northshore, Renton, Riverview, Seattle, Shoreline, Snoqualmie Valley, Tahoma, Tukwila, Vashon.

Mike Rebitzke
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Representing Counties: Clallam, Clark, Clowitz, Grays Harbor, Jefferson, Klickitat, Lewis, Mason, Pacific, Skamania, Wahkiakum.
Representing States: Alaska, Oregon.

Paul McMakin
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Representing Counties: Adams, Asotin, Benton, Chelan, Columbia, Douglas, Ferry, Franklin, Garfield, Grant, Kittitas, Lincoln, Okanogan, Pend Oreille, Spokane, Stevens, Walla Walla, Whitman, Yakima.
Representing States: Idaho.

Warehouse Team

Barry Fredericks, Manager
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