



**PURCHASING COOPERATIVE**

18639- 80<sup>TH</sup> Ave S. ♦ P.O. Box 5550 ♦ Kent, WA 98064-5550 ♦ Phone 425-251-8115 ♦ Fax 253-395-5402 ♦ [www.kcda.org](http://www.kcda.org)

October 25<sup>th</sup>, 2023

Siemens Industry, Inc. Smart Infrastructure  
Attn: Paul Pritchard  
15900 SE Eastgate Way, Suite 200  
Bellevue, WA 98008  
[Paul.pritchard@siemens.com](mailto:Paul.pritchard@siemens.com)

BOARD OF DIRECTORS

Division 1  
TIM  
CLARK  
Kent  
School District 415

The KCDA Board of Directors, at their October 24<sup>th</sup>, 2023 meeting, approved the extension #2 of KCDA contract #21-360, Integrated Security and Fire Controls.

Division 2  
STEFANIE  
MCIRVIN  
Renton  
School District 403

Terms and conditions of the contract remain the same in extension #2 except for the new Siemens payment terms submitted as attached with the Vendor Award letter. New Pricing sheet was submitted and will go into effect in the contract extension #2.

Division 3  
LORI  
METSCHAN  
Enumclaw  
School District 216

This contract extension #2 will begin on November 1<sup>st</sup>, 2023 and run through October 31<sup>st</sup>, 2024.

Please acknowledge receipt of this contract extension by signing below and returning to Karl Durham, [kdurham@kcda.org](mailto:kdurham@kcda.org)

Division 4  
VACANT

Division 5  
RAM DUTT  
VEDULLAPALLI  
Snoqualmie Valley  
School District 410

Company Name	Siemens Industry, Inc.
Signature	<i>Alex Kleiman</i> <span style="float: right;">Electronically signed by: Alex Kleiman Date: Oct 31, 2023 09:33 PDT</span>
Name (printed)	Alex Kleiman
Title	Branch General Manager
Date	10/31/2023
Phone	425-507-4300
Email	alejandro.kleiman@siemens.com

# Siemens Industry, Inc.

Aug 22, 2023

Dear KCDA Team,

Please reference below the updated payment terms to be included in proposals going forward. This is to ensure we have secured funding for engineering, upfront project management and procurement costs, and paying our material suppliers.

- **Installation Projects including Labor & Material**
  - **25% up-front** upon proposal approval / contract signature / LOI / PO
  - Material to be invoiced (in whole or part) upon receipt at Siemens local warehouse or project job site
  - Progress billings thereafter
  
- **Material Only**
  - **50% up-front** upon proposal approval / contract signature / LOI / PO
  - Material to be invoiced (in whole or part) upon receipt at Siemens local warehouse or customer's warehouse.
  - 100% invoice thereafter.

With best regards,

Abbas Kazmi

Sr. Director Finance - Pacific Northwest

[abbas.kazmi@siemens.com](mailto:abbas.kazmi@siemens.com)

+1 (732) 331-4583

CC: Alex Kleiman, WA Branch General Manager