



Supply Line Newsletter

Procurement Services That Save You Time and Money

Directors Corner



Another Milestone for KCDA ...

KCDA hit a new milestone this year ... we are 80 years old!

In 1938, while Ivar Haglund was opening his first fish bar at Pier 54, a group of school directors in King County were collaboratively working on an idea to combine their school supply purchases to achieve lower pricing and better service. Soon after, an association of King County School Directors was formed and they opened a purchasing office on the Seattle waterfront at 2020 Alaskan Way. Under the Articles of Agreement in 1948, the name of the organization was changed to King County Directors' Association (KCDA) and a provision was added to allow the directors of other public school districts outside King County to buy supplies, equipment, and services collectively through the cooperative.

As more school districts joined, KCDA's waterfront location became too small and the cooperative was relocated to 6000 East Marginal Way South. In 1973, KCDA was reorganized to allow participation by public entities other than Washington public school districts. At this point, with 180 Washington school districts and 4500 items being procured, KCDA's volume was growing beyond capacity and the cooperative needed more space to serve its members. In 1976, KCDA obtained financing through the sale of general obligation bonds, acquired property in Kent, and built a 170,000 square foot warehouse. Today, KCDA employs 45 personnel, supports over 1800 members, stocks over 15,000 items, and procures \$200 Million annually for its members. We are proud of our history and pleased to be servicing our members for the past 80 years!

For 80 years, KCDA has been a leader in providing centralized procurement services to our member school districts. KCDA helps districts focus their resources in the classrooms by creating volume purchasing and fulfilling bid law requirements. KCDA operates as an extension of your purchasing department, governed by the basic laws and regulations that apply to all school districts in Washington. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing to our member districts. More importantly, you can be assured that our contracts are safe, legal, and compliant.

Dave Mahalko
Executive Director

March 2018

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Take advantage of Scheduled Deliveries for Copy Paper!

Would you like to have copy paper delivered to your school on a regular basis without having to place an order for each delivery? KCDA's Scheduled Delivery Program offers our members flexible delivery dates and guaranteed pricing for the entire school year to meet your copy paper needs!

Here's how KCDA's Scheduled Delivery Program works:

Simply total your annual copy paper needs and let us know how much paper you would like to receive during the coming school year each month, per delivery location. The KCDA Scheduled Delivery program lets you control when you have your copy paper orders delivered and the quantity of paper you receive, per delivery.

Your Scheduled Delivery copy paper pricing will be fixed for the 2018-2019 school year. Billing will follow each delivery. If you find that you need more or less copy paper for any given delivery, give KCDA Customer Service a call and they will adjust your schedule accordingly.

Sign up today! If you'd like KCDA to set scheduled deliveries of copy paper to your school, please contact KCDA's Customer Service Department Service toll-free at 800-422-5019 or customerservice@kcda.org.

Member signups for this year's scheduled delivery program are due by Friday May 18th.



2018-2019 School Start-up Orders



Start-up orders are a way to order ahead of time for the things you need for the opening of your school.

Future orders can be placed online (www.kcda.org - Supply Link) using with a future delivery date, faxed, or mailed to us. Blank order forms can be printed from our website if needed. Please indicate your requested delivery date for summer or beginning of the year. Our warehouse will make an attempt to meet your requested date.

Please note 8/15 thru 9/15 are our busiest delivery days.

Order Your Furniture Early

If you have new furniture projects for the upcoming year 2018/2019, please allow plenty of time for delivery. KCDA does not stock furniture in our warehouse. All furniture is direct shipped to you from our various vendors. Normal shipping turnaround is 4 to 6 weeks, but during May to September it could be as much as 12 weeks. Ordering early March will allow time for your order to be processed and shipped.



Door Strike Plate Lockdown Magnet

Lockdown magnet, 8"x1-3/4", install on steel frames over door strike plate.

36696..... Ea



Recordable Message Megaphone 800 Yard Range

60-second recordable message feature, 20 watts, adjustable volume, siren, 13"x9" bell diameter.

61142..... Ea



Megaphone 800 Yard Range

8-12 watts, adjustable volume, siren, 13"x7-1/2" bell diameter.

61140..... Ea



Megaphone 1000 Yard Range

12-15 watts, adjustable volume, siren, 14"x9" bell diameter.

61141..... Ea



Multimedia Player, Recorder

AM/FM radio, cassette, CD, USB, SD ports.

81671..... Ea



Classic Plus Rider Raincoats

Raincoat, yellow, 60" long, 2 pockets, badge holder, detachable hood.

53074..... Adult Large Ea

53075..... X-Large..... Ea

53076..... Medium Ea



Graphing Calculator

TI-84 Plus CE with EZ spot case, 10/Kit.

79417..... Kit



Business Card Holder

Clear, 1.9"dx3.9"wx2.4"h, holds approx. 50 cards.

11019..... Ea



Indexes

Pre-printed numbered 1-31, leather tabs, copper reinforced, Recycled, 30% PCW.

12304..... Set



Self-Inking Discard Stamper

Stamper, Discard, red/blue reversible ink, self-inking, print area 9/16"hx1-1/2"w, window to view message.

18111..... Ea



Clip Over the Page Bookmarks

Approximately 3-1/2x2.

18110..... Waterworld Assortment.. 40/Pkg

18108..... Fun Assortment..... 40/Pkg



Emoji Reading is Cool Bookmark

2 designs, 2-1/2x7.

18107..... 30/Pkg



Dr Seuss Read Every Day Bookmark

Cat in the Hat character. Die-cut, over the page.

18109..... 36/Pkg



Oil Pastels

Round, 5.8cmx0.88cm, blends, soft, 25 assorted colors per set.

22321..... Set



Clay

Idaho white, moist, 4-6 cone. medium smooth, 50 lbs.

85533..... Carton



Hacky Sack Footbag

Crocheted, synthetic leather panels.

62394..... Ea



Carpet

Bold bright colors, 9 ft. x 12 ft., 30 squares.

81494..... Ea



Stool

Stationary non-adjustable, 18", gray all steel.

73712..... Ea



Chair Glides

1-1/4"x5/8" O.D., inside grippers, shield and swivel base, for tapered leg furniture.

35404..... Ea



Paint Tray Liner

Standard 9", plastic, ribbed, disposable.

30620..... Ea



Paint Roller

With handle and 3 covers 9" with 3/8" nap, polyester.

30591..... Ea



Utility Knife

6", retractable, gray textured handle, 1 blade included.

87323..... Ea



Hand Warmers

Open package to activate, lasts up to 8 hours, max temp. 145 degrees.

34942..... 5 pairs/Pkg



Hand Soap

Foam, mild, biodegradable, 1.25L, refill fits in GOJO FMX Dispensers KCDA No. 30690 and 30685.

30682..... 3/Cs



Vacuum bags

White, 10 quart capacity, fits Adgility

Hip Backpack Vacuums.

3535999. 10/Pkg



Paper Towel Dispenser

Automatically dispenses 11" length of towel. Black.

Fill with KCDA Nos. 35175 and 35176.

35001..... Ea



Paper Towels

10"x800', white, use enMotion Wall Mounted or Impluse 10 automated towel dispensers.

35028..... 6/Cs





KCDA'S NEWEST PRODUCTS

Emesis Clean Sack

No latex, tie off at ring, measurement markings. Use dispenser KCDA No. 50602.

50601..... 24/Pkg.



Emesis Clean Sack Dispenser

Clear, holds 24 bags. Fill with KCDA No. 50601.

50602..... Ea



Garbage Can

50 gallon, 28"l x 23"w x 36.5"h, 2 wheels, attached lid.

Gray.

36073..... Ea



HVAC Air Filters

Pleated, high efficiency, MERV 8.

- 13226..... 7.5"x19.5"x1" Ea
- 13244..... 7.5"x55"x1" Ea
- 13240..... 8"x43.5"x1" Ea
- 36229..... 10"x20"x1" Ea
- 13228..... 10"x24"x1" Ea
- 13234..... 10"x48"x1" Ea
- 02891..... 12"x20"x1" Ea
- 3535663..... 12"x24"x1" Ea
- 13236..... 13.5"x53.5"x1" Ea
- 02895..... 14"x14"x1" Ea
- 13248..... 14"x35.5"x1" Ea
- 13242..... 15"x53"x1" Ea
- 13238..... 15"x77"x1" Ea
- 02893..... 16"x16"x1" Ea
- 3535662..... 16"x24"x1" Ea



Water

Plastic bottled drinking, 16.9 oz.

48186..... 35/Cs



Crackers

Whole grain, 0.75 oz. package.

45656..... 175/Cs



Goldfish Snack Crackers

Baked, cheddar cheese, whole grain wheat flour, no trans fat. 100 calories, 0.75 oz. package

45657..... 300/Cs



Graham Cracker Sticks

Cinnamon, whole grain, baked, dog bone shape.

1.0 oz. package.

45658..... 210/Cs



Honey Grahams

Enriched with fiber, whole grains, canola oil, kosher, dairy. 3 squares per package.

45659..... 150/Cs



Crackers

Herb flavor, whole grain, .77 oz. package.

45663..... 155/Cs



Rice Krispies Treats

Whole grain, gluten free. 1.41 oz. package.

45667..... 80/Cs



Cinnamon Crisps

Whole grain oats. 3 biscuits per package, 1.41 oz. package

45668..... 80/Cs



Tostitos

Whole grain rich crispy round tortilla chips, 16 oz. package.

47041..... 8/Cs



Oreo

Chocolate cookie with cream filling, no trans fat, .78 oz., 2-pack.

47316..... 60/Cs



Sunflower Seed Kernels

Honey roasted, gluten free, vegetarian, kosher, nut free facility. 1.2 oz.

47361..... 150/Cs



Pop-tarts

Strawberry filling, whole grain, frosted top, ready to heat, toasted or microwave. 2 per package

47627..... 72/Cs



Nutrition Bar

Berry apple crisp, whole grain. Individually wrapped, 2.02 oz.

47628..... 120/Cs



Applesauce

Natural, unsweetened, single serve. 4.5 oz.

48006..... 72/Cs



Dippers

Apple cinnamon, navy bean, Greek yogurt, single serve. 2.9 oz.

47154..... 96/Cs



Hummus

Garbanzo beans, tahini, garlic, lemon, lime and spices, gluten free, kosher, all natural, 3oz.

47153..... 96/Cs



Marinara Dipping Sauce

Tomato sauce, garlic, onion & Italian herbs, kosher. Portion size, 2 oz.

47151..... 60/Cs



Spaghetti Sauce

Meatless, diced tomatoes, thick sauce, Kosher. 104 oz.

47152..... 6/Cs



Brown Rice

Whole grain. 25 pounds.

45771..... Cs



Mayonnaise

Lite, no trans fat, 30 pounds.

48266..... Cs





For more than 80 years, KCDA has been a leader in providing centralized procurement services. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing. We are governed by the basic laws and regulations that apply to our members so you can be assured that our contracts are safe, legal, and compliant.

Contracts Awarded in December 2017, January and February 2018

- Art Brushes, 18-152
- Audio Visual Equipment and Supplies, 18-050
- Classroom Aids, 18-015
- Commercial Kitchen Equipment, 17-040
- Copiers, AEPA 017-B
- Custodial Supplies and Chemicals, 18-060
- Custodial maintenance and Hardware, 18-061
- Custodial Paper Products, 18-066
- Digital Resources, AEPA 016-C
- Facility Management Software, AEPA 016-A
- First Aid Supplies, 17-110
- Furniture, AEPA 018-D
- Furniture, Hon, 18-265
- Furniture, Virco, 18-134
- General Supplies I, 17-030
- HVAC Building Systems, 17-270
- Industrial Supply Catalog AEPA 014-B
- Integrated Systems and Critical Communications, 17-405
- LED Lighting, AEPA 018-B
- Office Machines and Equipment, 16-385

- Paper, Copy, Multipurpose, White Only, 18-019
- Paper Supplies, Reference Resources, 18-010
- Patient Care Training Equipment/Patient Care Services, 17-116
- Physical Education Equipment and Supplies, 18-120
- Promotional items, Graphic Design and Digitized Logos, 18-145
- Sports Filed & Court Lighting, 15-406
- Sports Field Drainage, 16-415
- Technology Catalog, AEPA 018-A
- Telephone Communications Systems, 15-230
- Roofing, AEPA 017-F
- Scoreboards, AEPA 016-I
- Synthetic Turf, AEPA 016-G
- Track and Courts, AEPA 016-H
- Walk-Through Metal Detectors, AEPA 015-F
- Whiteboards and Display Cases, 18-131

To find consumable warehouse items on these contracts, go to www.kcda.org and login to [Supply Link](#) to order, To see detailed information regarding direct ship contracts, click on the [Awarded Contracts Link](#) and click on the [index](#) to locate our vendors.



Meet Our Staff - Joy Kuhlmann

If the name “Joy Kuhlmann” sounds familiar, it is because Joy is familiar to much of the Pacific Northwest’s education community! Joy has become very well known to her peers in groups such as WASBO Purchasing and through her active participation in other education trade associations. Joy’s professional background includes developing her purchasing expertise through employment with the Kent School District, the Renton School District and with the Edmonds School District, working in their Purchasing and Accounting groups. In 2016, Joy joined KCDA as our Lead Inventory Contract Specialist and has been instrumental in bringing our bid language and contract specifications up to standards so that KCDA continues to be fully compliant with all state procurement laws. In her free time Joy is a coach and active paddler with the “Ladies of the Lake” dragon boat team, a northwest paddling group that regularly trains and races on Lake Meridian in Kent, WA. We are very glad to have Joy as a key member of the KCDA Purchasing team whose goal is to offer KCDA members competitively bid, quality products at the best available prices!



Successful Bond Elections!

Congratulations to the following school districts that passed their February 2018 school bond elections!

School District:.....	Bond \$\$\$
Bellingham SD.....	\$155,000,000
Central Valley SD	\$129,900,000
Colfax SD	\$18,900,000
Evergreen SD.....	\$695,000,000
Fife SD.....	\$175,000,000
Kalama SD	\$64,405,000
Kelso SD.....	\$98,600,000
La Center SD.....	\$48,093,000
Mead SD.....	\$114,500,000
North Kitsap SD.....	\$40,000,000
Northshore SD.....	\$275,000,000
White River SD	\$14,000,000
Total.....	\$1,828,398,000

For those in need of a quick refresher, a bond is a financial instrument designed to raise money for capital expenses, usually projects such as new school buildings. State matching funds often help supplement local bond dollars to build, remodel, and renovate K-12 schools. In Washington 60% of voters are required to say “Yes” in order to pass a new bond. These school districts were successful in passing their bonds, which allows their new construction and remodeling plans to get underway.

We are now turning our attention to the following districts that have bond proposals on the ballot for April 2018:

April 2018 Bond Elections:	Bond \$\$\$
Peninsula SD.....	\$220,000,000
Wenatchee SD	\$120,000,000
Battle Ground SD	\$224,895,000
Toppenish SD	\$19,900,000
Selah SD	\$45,800,000
Sunnyside SD.....	\$18,000,000
Mount Adams SD.....	\$4,000,000
Total.....	\$652,595,000

Good luck to these school districts as they look to approve monies for new construction in each of their respective areas!

Dane Hewitt
Director of Marketing



STAFF DIRECTORY

Cooperative Purchasing for Supplies, Equipment and Services
Take advantage of KCDA free membership and start saving today!

Administrative

- David Mahalko, Executive Director**
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- Robert Payne, Chief Financial Officer**
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- Riesa Ragan, Human Resource Manager**
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- Shalena Putnam, Accounting Administrative Assistant**
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- Linda Barr, Receptionist**
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- Tracie Keller, Accounts Receivable Lead**
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- Pam McClain, Accounts Receivable**
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- Lisa Russell, Accounts Payable Lead**
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- Rita Alford, General Office Clerk**
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Customer Service Department

- Dane Hewitt, Director of Marketing**
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- Customer Service**
- Pennie Britz, Lead**
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- Etta Smith-Rice**
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- Pauline Peterson**
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- Lima Lotoa**
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- Field Representatives**
- Ryan Burge**
rburge@kcda.orgext. 151
Representing Counties: Kitsap, S. King, Pierce, Skagit, N. Snohomish, Thurston, Whatcom
School Districts: Auburn, Enumclaw, Tahoma
- Derek Collett**
dcollett@kcda.orgext. 135
Representing Counties: Adams, Asotin, Benton, Columbia, Douglas, Ferry, Franklin, Garfield, Grant, Lincoln, Okanogan, Pend Oreille, Spokane, Stevens, Walla Walla, Whitman, Yakima
Representing States: Idaho, Montana

Customer Service Department

- Kevin Hedeem**
khedeem@kcda.orgext. 137
Representing Counties: Chelan, Kittitas, N. King, S. Snohomish
School Districts: Bellevue, Edmonds, Everett, Federal Way, Highline, Issaquah, Kent, Lake Washington, Mukilteo, Northshore, Renton, Riverview, Seattle, Shoreline, Snoqualmie Valley
- Mike Rebitzke**
mrebitzke@kcda.orgext. 162
Representing Counties: Clallam, Clark, Cowlitz, Grays Harbor, Island, Jefferson, Klickitat, Lewis, Mason, Pacific, San Juan, Skamania, Wahkiakum
Representing States: Alaska, Oregon
- Website Designer**
- Wendy Ettl**
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Purchasing Department

- Mark Pfeiffer, Director of Purchasing**
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- Procurement Lead - Inventory**
- Joy Kuhlmann**
jkuhlmann@kcda.orgext. 133
Audio Visual Equipment and Supplies, Avionics & Robotics, Bus Stop Arm Cameras, Chemical & Maintenance Supplies, Calculators, Custodial Supplies, Interactive Technology, Grounds & Landscape, HVAC Maintenance Services, Interactive Technology, Lamps & Ballasts, Maps and Globes, Mechanical Drawing, Mobile Learning, Patient Care Equipment, PE Equipment and Supplies, Work Order & Asset Management Administrative Software
- Contract & Procurement Specialist**
- Kathy Elliott**
kelliott@kcda.orgext. 149
Carpet & Specialty Flooring, Furniture; Artco Bell, General and Virco, Musical Instruments and Whiteboards
- Paula Schilling**
pschilling@kcda.orgext. 127
Auditorium Seating, Bleachers, Classroom Aids, Custom Printed Materials, Ink & Toner Supplies, Lockers, Paper Supplies, Playground Equipment & Matting, Plumbing & Repair Parts, Science Equipment & Supplies and Warehouse Supplies
- Valerie Buckbee**
vbuckbee@kcda.orgext. 134
Computer Technology, Drainage, Early Childhood, First Aid, Food Commodities, Intercom, Clocks Life Safety, Library Supplies, Scoreboards, & Marquee Signage, Water Bottle Filling Stations

Purchasing Department

- Contract & Procurement Specialist**
- Jeanne Cassidy**
jcassidy@kcda.orgext. 131
Custom Printed Promotional Items, HVAC Building Systems, HVAC Materials & Equipment, Office and Classroom Supplies, All General Supplies, Markers, Tapes and Adhesives, Security Equipment and Services
- Candice Henderson**
chednderson@kcda.orgext. 141
Art Supplies, Bus Security Systems, Commercial Kitchen Equipment, Crayola, Commercial Fitness Equipment, Copiers and Multifunction Devices, Industrial Technology Supply Catalog, Maintenance Machines, Modular/Portable Building, Office Equipment/Business Machines, Roofing, Sports Court Lighting, Synthetic Turf/Field Surfaces, Telephone Systems
- Assistant and Order Expeditor**
- Mary Herman**
mherman@kcda.orgext. 119
Orders: Custom Stamps and Name Plates, Non-Standard Printer Toners & Special Projects
- Inventory & Procurement Assistant**
- Debbie Day**
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Special Quotations, Inventory Support and Item Maintenance
- Purchasing Analyst**
- Kiki Yuen**
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Special Quotations, Inventory Support and Item Maintenance
- Information Services**
- Computer Operator/Programmers**
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- Bob Pederson**
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- Warehouse**
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